

Volume	Issue	Title	Author
18	1	Appraising for the Construction Lender	Gerald M. Levy
18	1	Book Review	W. Roy Kellough
18	1	Re - Evaluation	
18	1	Preparing for Valuation Day In Canada	J. Wallace Beaton
18	1	Typical Correlation - versus - Special Correlation	Edward L. Kelly
18	1	Fixtures, the Bridge Between Business and Real Property Damages In Eminent Domain	Samuel M. Dix
18	1	Market Value/Market Price	Roland D. Nelson
18	1	Economic Trends In The Philippines	C.S. Gonzales
18	1	The Unit Appraisal Concept of Public Utilities	Max P. Arnold
18	1	English Silver: Look for the Hallmarks	Roland F. Cohen
18	1	Comparative Sales Approach - Fact or Fancy?	Sanders A. Kahn, Alfred Schimmel
18	1	Valuation of Petroleum Bulk Plants and Terminals	Robert M. Drennan
18	1	Residential Mortgage Terms: A Comparative Analysis	Maxwell O. Ramsland, Jr.
18	1	S - 1: Every Man's Home Is (More Nearly) His Castle	Dexter D. MacBride
18	2	The Equity Constant	Willard P. Zimmerman, Jr., ASA
18	2	Projected Performance Or Development Feasibility	W.R. Kellough, ASA, Edward Elliott, ASA
18	2	Book Review	W.R. Kellough, ASA
18	2	Testing a Detriment by Analysis of Variance	C.W. Vrooman, ASA
18	2	Gross Multipliers vs Capitalized Net Income - A Valuation Conflict	Peter J. Patchin, ASA
18	2	Real Estate and Construction Forecast	C.S. Gonzales, ASA
18	2	Social Values in Dollars? Yes!	Carl L. Todd, ASA
18	2	Paradoxes in Appraisal Communication	William M. Davis, ASA
18	2	A Positive Position For Licensing and Certification of Appraisers	Philip F. Pierce, ASA, MAI, SRA
18	2	Overall Assurance in Appraisal Comparative Data - One Method	Lawrence W. Newcomb, ASA
18	2	Problems in Inner City Appraisal	William F. Lathom, ASA

18	2	The Indian and American Art	Frank L. Williams, ASA
18	2	The Dilemma of the Rural County Assessor	Albert A. Montgomery, Joseph R. Tarbet, C.P.A.
18	2	Chamizal: A Unique Appraisal Experience	Dale G. Payne, ASA
18	2	Appraisal Aid: A Pilot Project	Maxwell O. Ramsland, Jr., ASA, William F. Lathom, ASA
18	2	Investment Balance on Income Properties	Gordon J. Anderson
19	1	Analysis and Theoretical Implications of Partial Takings	W.R. Kellough, ASA, SRA
19	1	Oil Paintings and Their Worth	Frederick I. Lovret
19	1	What Is The Value of a Disaster?	David V. MacCollum, P.E., C.S.P.
19	1	Sun of Valuation Day	J. Wallace Beaton, ASA, CA
19	1	Responsibility of the Appraiser in Today's Economy	R.J. Toltzman
19	1	Book Review	W.R. Kellough, ASA, SRA
19	1	Are Federal Highway Administration (FHWA) Appraisal Requirements Unreasonable?	W.F. Kennedy, ASA
19	1	Re - evaluation	Editor
19	1	Appraisal Assignments	Charles E. Cawthra
19	1	Property Valuation and the Internal Revenue Code	Robert C. Shipley, Jr., ASA
19	1	The Organization of Professionals in Evaluation Technology in Venezuela	Ivan Oliver Rugeles
19	1	La Organización De Profesionales De La Técnica Del Avalúo En Venezuela	Ivan Oliver Rugeles
19	1	The Appraisal of Fine Art	C. Hugh Hildesley
19	1	Agenda for Economic Policy	Dr. Paul W. McCracken
19	1	One Man's Appraisal Philosophy	Dr. Henry A. Babcock, FASA
19	1	The Handwriting Is on the Wall	Walter C. Hunter, ASA, MGA
19	1	Appraising Commercial Mushroom Growing Facilities	Oakleigh J. Thorne
20	1	Appraisal - An Art	Sheldon A. Gross
20	1	The Neighborhood: A New Approach Using Regression Analysis in Appraisal	Richard E. Gress
20	1	The Chemistry of Modern Washing Techniques	Harry Cohen
20	1	Don't Wait Until Somebody Smells	James R. Aaron, ASA

Smoke			
20	1	Used Boats - Not Always What They Seem	H.W. Babcock
20	1	Segregated Cost for Hospital Buildings	Arthur G. Reichenbach, ASA
20	1	What's It Worth?	Recco Luppino, ASA
20	1	Finding Land Value by the "Murray Method"	F. Alden Murray, Jr., ASA
20	1	Book Review	W.R. Kellough, ASA
20	1	The Function of Valuation for Articulating the Investment Decision - Making Process	Edwin M. Rams, MAI, J.D.,LL.M.
20	1	The Kentucky Rifle	Richard L. Seelinger, ASA
20	1	Shouldn't Engineers Appraise Land?	Joseph B. Prussiano, ASA
20	1	Appraising R.E.I.T.s	Mary Alice Hines, Ph.D.
20	1	Untitled Manuscript	Robert A. Walz, ASA
20	1	A Book and Its Value	Thelma R. Fletcher, ASA
20	1	Appraising Water Oriented Recreational Property Via The Market Comparison Amount	Dr. Irving M. Field, ASA
20	1	Depth Tables - Create Your Own	Carl L. Todd, ASA
20	1	Cost Indexes - Fact or Fancy?	Gordon V. Smith, ASA
20	2	Appraising Noise Damages on Federal - Aid Highway Projects	Edward B. Atherton
20	2	Appraising Office Buildings in the Los Angeles Market	Edward J. McGuinness, ASA; Harry W. Myers, ASA
20	2	Special Report: Licensing/Certification of Appraisers	
20	2	Major Developments in the Appraisal Profession Within the United States of America: Review, Commentary, Prediction	Dexter D. MacBride, ASA, J.D.
20	2	Valuation of a Going Concern	Olof W. Olson, ASA
20	2	Anatomy of a Real Estate Investment: Empire State Building Associates	Stephen E. Roulac
20	2	Measuring Trends in Home Prices	Alfred W. Jarchow, ASA
20	2	The Appraiser and the Real Estate Tax Shelter	William J. Wall
20	2	Approach to Value: Electronic Manufacturing and Testing Equipment	I. Blair Hards
20	2	Identifying and Appraising Music Instruments and Arts	Lyle W. Downey, ASA
20	2	Appraising Physical Loss and Damage	George F. Hollister, ASA, John

		to Personal Property	E. Hollister, ASA
20	2	Valuation of Preferred Stocks of Closely Owned Businesses	Robert M. Meyers
20	2	Father Devitt and Mother Hubbard, or Valuation Day Meets Frankenstein	J. Wallace Beaton, B.Com., C.A.,ASA
20	2	On Appraising African and Oceanic "Primitive" Art	Herbert Baker, ASA
20	2	Governmental Lease Restoration Settlement - Appraisal Problems	Claude D. Albright
21	1	How the State of Hawaii Land Boundaries And Titles Came Into Being	Ira K. Hutchinson, ASA
21	1	Appraising American Furniture	Gertrude Tatnall Jacobson, ASA
21	1	The Style of Louis XV: Assimilated Exoticism and Graceful Sensuality	William R. Lutton, ASA
21	1	Special Section -- The Life of An Asset: Legal and Actual	Lawrence C. Hackmack; Russell W. Hetz, ASA; Ranajit Nobis; Ronald J. Seay
21	1	The Professional Appraiser's Liability	Alan M. Hollander, LLD, JD
21	1	The Appraisal of Mineral-Producing Properties	Robert H. Paschall, ASA
21	1	The Appraisal Process Comes of Age	Loren D. Leavitt, MAI
21	1	Predicting Future Land Values via Regression	Gordon T. Brown, SRPA
21	1	ABC's of Small Arms Appraising	Don R. Thompson, ASA
21	1	The Engineer/Appraiser: The Draw Inspector	Cary H. Hall, ASA
21	1	The Appraisal of Mineral - Producing Properties	Robert H. Paschall, ASA
21	1	Appraising Machinery and Equipment In Southeast Asia	Arthur J. Chanin, ASA
21	1	Marketability Appraisal In the Future	Louis F. Koring, Jr., ASA
22	1	The Cost Approach -- A Clouded Crystal Ball	Marten W. Davis, ASA, SRPA
22	1	Special Section: Part I -- Two Opinions: College of Fellows	
22	1	Initiation of a Professional in the Specialty of Appraising (Iniciacion del Profesionista en la Especialidad de la Valuacion)	Dexter D. MacBride, FASA
22	1	Problems in Appraising Land For Highest and Best Use	Max P. Arnold, FASA
22	1	The Involuntary Conversion Factor	James Lamantia, ASA

22	1	The Need For Professional Appraisers in The Field of Property Insurance	David C. Bogert
22	1	Special Section: Part II -- Uniform Eminent Domain Code	
22	1	A Study of the "Portrait of a Hunter" by J.B. Oudry	Richard-Raymond Alasko, ASA
22	1	Basic Valuation Principles Revisited	Frederick M. Babcock, FASA, SRA
22	1	Activities For Development of An Appraiser (Actividades Por Desarrollar Del Valuador)	George D. Sinclair, ASA, MAI
22	1	An Art Historical Discovery and Its Importance To Personal Property Appraisal	George Michael Cohen, Ph.D.
22	2	ASA Equal Opportunity Resolution	
22	2	Special Section -- 1: Trees, Forests and Urban America (Six presentations)	
22	2	Special Section -- II: Proposed Uniform Eminent Domain Code (10 presentations; Code; Questions/Answers)	
22	2	U.S. Department of Transportation, Civil Rights Policy Statement	
22	2	A Plottage Study	Carl. L. Todd, ASA
22	2	The American Bicentennial: It's A World Celebration	Clifford M. Clarke, CAE
22	2	President's Letter Concerning Development of the Valuation Sciences Degree w/ "Guidelines For The Baccalaureate in Valuation Sciences"	C.E.O. Walker, ASA
22	2	Today's Insurable Values and Insurance	Francis L. Gorka, ASA
23	1	In Memoriam: Mr. Lloyd M. Hotchkiss, FASA, FSVA, FVC	
23	1	Special Bicentennial Section: "America's Basic Concepts"	
23	1	Appraising Bows for Musical Instruments	Dr. Harvey S. Whistler, ASA
23	1	Valuation of the Closely - Held Business: Viewpoint of the Appraiser	C.E.O. Walker, ASA; Dexter D. MacBride, FASA, FSVA
23	1	The Appraisal of Stradavari and Other Violins of the Cremona School	Recco Luppino, ASA, FVC
23	1	Appraisal for Partial Acquisition	Robert L. Clark
23	1	Building Loss Appraisal	Eugene J. Martin, ASA

23	1	Stamp Collections: Valuation Problems	Herman Herst, Jr., ASA
23	1	Insurance Program Appraising	G. F. Nickerson, ASA
23	1	Valuation of Oriental Rugs	Mohammad H. Shakoori, ASA
23	1	Religious and Charitable Property: The Obligation To The Community	Frank J. Antonio
23	1	British Auctioneering Practice and Market Trends	David E. Royle, ASA, FRICS, FSVA
23	1	On "Depth of Lot" Factors, For Land Value	Mac C. Seltzer, ASA
23	1	Antiques as an Investment	Alex Sabbadini, ASA, FSVA, FVC
23	1	The Carriage Trade	Thomas Ryder
23	1	The Appraiser in the Pressure Cooker	Frank J. Feeney, Jr.
23	1	Scandinavian Modern -- Scandinavian Antiques	John Brorsen, ASA
23	1	The Audit Appraisal Method	C. Gordon Verner, ASA, CAA
23	1	Put the Market Into Investment Litigations	McCloud B. Hodges, Jr., MAI
23	1	Art As An Investment	Henry K. Cordier, ASA, FSVA, FVC
23	1	In Memoriam: Dr. Henry A. Babcock, FASA	
23	2	Projected Performance or Development Feasibility	W. R. Kellough, FASA
23	2	The Substitute Plant Method of Valuation: An Economic Approach To Fair Value Determination	Julius Breitling, ASA; John J. Reilly
23	2	Special Section: Part II -- Urban Disinvestment, Redlining and the Appraiser	
23	2	Special Section: Part I -- Opinion, College of Fellows	
23	2	A Conceptual Route to Replacement Cost of Productive Capacity	John M. Parker
23	2	Valuation of Human Capital From the Engineering Economy Viewpoint	R. Matthew Seiden, ASA
23	2	An Introduction To Appraisals With An Emphasis On Diamonds	Charles Bloom
23	2	Your Pocket Calculator Contains All the Interest Tables	Mac C. Seltzer, ASA
23	2	Techniques of Waterland Appraisal: Log Raft Storage Areas	A. R. Panissidi
23	2	The Valuation of Patents	Scott G. McMullin

23	2	The Contribution of Trees to Residential Property; Value: Manchester, Connecticut	Dominic Morales; Byrle N. Boyce; Rudy J. Favretti
23	2	Appraising Rare Books and Related Materials	Milton Hammer, ASA
23	2		Ted Farwell, ASA
23	2	The Appraisal of Ski Areas	Ted Farwell, ASA
23	2	A Commentary On the State of Alaska	Henry A. Garber, ASA
24	1	The Written Personal Property Appraisal Report; Semantics and Future Audiences	Katharine Villard Seckinger
24	1	A Million Dollars and the Appalachian Trail: A Case Study in Appraising Recreation Worth	Paul C. Pritchard
24	1	The Fee Appraiser's Problem in Defending Real Property Assessments	Carl L. Todd, ASA
24	1	Interest and Rise in Market Valuation of 19th Century American Genre Valuation	Dr. George M. Cohen, ASA
24	1	The Realities of Rent Control, "An Economic Disaster"	Howard F. Jackson, Jr., ASA, SRPA
24	1	Appraising in Antiquity	Raymond L. Tenholder, ASA, MAI
24	1	An Exploration of the Upper Limit of Value	Robert H. Paschall, ASA
24	1	Tree and Landscape Valuation	Leslie S. Mayne
24	1	Government and the S.I.R.	Dr. Sanders A. Kahn, FASA, FSVA
24	1	Presentation to ASA	Elinor Greenberg
24	1	Auction Value, Machinery and Equipment Appraisals	Leslie H. Miles, Jr., ASA; Allen D. Bealmear, ASA
25	1	Why Is That A Capitalization Rate? Not "Because It Is!" But By Definition	Craig C. Milne
25	1	Special Section: ASA in Perspective 1952 - 1977 -- Special Historical Issue	John Purdon, FASA
25	1	Appraisal Files Management -- Retrieval System	Atom Levi, CRA
25	1	Inherent Vice in Oil Paintings On Canvas	Peter E. Michaels
25	1	Simulating Land Development As A Measure Of Just Compensation	Edwin M. Rams
25	1	Standards of Conduct....Our Cornerstone	Robert H. Carlton, ASA, MAI, SR/WA
25	2	Don't Do Me Any Favors	Bernie I. Garcia, ASA, IFAS

25	2	The Real Estate Business and Appraising in Saudi Arabia	Robert C. Desimone, ASA
25	2	Presentation Made Before the United States Senate -- Committee on Banking, Housing, and Urban Affairs Re Underwriting Guidelines for Home Mortgages	Dexter D. MacBride, CAE, FASA, FSVA
25	2	It's Our Move	Donald J. Hartman, ASA, MAI, SIR
25	2	Project E.L.M.	Dr. John M. Van Fossen, SRPA
25	2	The Appraisal of a Popular Song -- or What is "Moon - June - Spoon" Set to Music Worth?	Carl E. Bolte, Jr.
25	2	Market Value and Market Price: Economists and Appraisers	Dr. Norman G. Miller
25	2	Valuing Closely - Held Stock of Regulated Companies	Gordon V. Smith, ASA
25	2	Using Gross Rent Multipliers and Statistical Inference Along With the Three Appraisal Approaches	Dr. Joseph M. Davis, ASA
25	3	Limited Partnerships -- A Real Estate Tax Shelter; Appraisers Beware	Howard F. Jackson, Jr., ASA, SRPA
25	3	Special Section: III -- ASA Recertification Program	Kenneth A. Martin, ASA
25	3	Special Section: I -- ASA, SREA Views on the "Fair Housing Amendments Act of 1979"	Robert E. Francy, ASA; Dexter D. MacBride, CAE, FASA, FSVA; Charles L. Olenbaugh, MAI, SREA
25	3	Special Section: II -- Constitutional Convention	U.S. Representative, the Honorable Pat Williams
25	3	Valuation Sciences Degree	Dean David Christman
25	3	Towards a Methodology of Valuation in Urban Renewal Areas	W. R. Kellough, FASA, SRA, RRA, PME, CBA
25	3	Introduction to Yacht Appraisal	Fred J. Struben
25	3	The Meaning and Importance of Appraisals for Antiques	Nancy A. Smith
25	3	Real Estate Assessment Policies -- Where Do We Go From Here?	Neil W. Burd, Esq.
26	1	Noise and Value: Some Considerations	W. R. Kellough, FASA, Land Economist
26	1	Special Section: II: Constitutional Convention	Willis E. Stone
26	1	Special Section I: Real Estate: Dissemination, Natural Hazards	Risa I. Palm, Ph.D.

Information in Urban Areas

26	1	Numismatic Valuation: A Preliminary Regression Model	James R. Webb; Jeffrey C. Schneider
26	1	An Appraisal Topic Hierarchy	James Robey Brown, Jr., Ph.D.
26	1	The Theory of Minority Discount in Regard to ESOP Shares of Closely - Held Corporations	Lawrence Lipkin, ASA, CPA
26	1	Reproduction of Forms Used by INTERPOL and the FBI Relevant to the Appraisal of Personal Property	
26	1	Productivity Analysis and the Productivity Criteria Quotient	Dr. Lawrence C. and Beatrice Hackamack
26	1	Tertiary Level Market Comparables...An Illusion?	Lynn W. McCrary IV, ASA
26	1	Discounting Atypical Real Estate Sales to Cash Equivalencies	John C. Crissey, Jr., ASA
26	1	The Contributory Value of Fixed Assets in Business	J. Wallace Beaton, ASA, B. Com, F.C.A.
26	1	The Appraisal of Rare or Fine Books	Maurice F. Powers, ASA
26	1	Introduction to Valuation Procedures (For Interstate Railroad's Transportation Operating Properties Assessed by the Unit Method)	Keith W. Teague, ASA
26	1	The Appraisal of Manuscripts: Theory and Practice	Henry Bartholomew Cox, Ph.D., J.D., ASA
26	1	Federal Income Tax and the Appraisal Process for Regulated Utilities	John C. Goodman, ASA, PE
26	1	The Appraising Practice in Colombia, S.A.	Hernan Londono R., ASA
26	1	The Valuation of Traditional Art: Special Problems in Connoisseurship	Carl K. Provost, ASA
26	1	Plant and Machinery Appraisals -- the United Kingdom Experience	Thomas V. Kay, FSVA
27	1	Application of Exploratory Data Analysis To The Valuation Process	Joseph H. Bowles, ASA
27	1	"Neutral" Appraisers	Henry K. Cordier, FASA, FSVA
27	1	Adjusting Tax Basis of Assets Purchased Has Many Implications	Gerald G. Gray, Jr., ASA
27	1	Hong Kong's Land Boom	Phillip Bruce
27	1	Machinery -- Cost Approach vs. Market Approach	Wayne N. Nelson, ASA
27	1	Internal Revenue Service Guidelines for Appraisals of Donated Properties	

27	1	Special Section: Part II -- Percy Resolution: The Management, Valuation, and Disposition of Government Property	
27	1	Professionalism and the Valuer	Max Germaine, FAIM
27	1	A Short Course in Survival Techniques For Expert Witnesses	George A. Brugger, Esq.
27	1	Special Section: Part I -- Opinion : College of Fellows	
27	1	Art Appraisal On The Campus	Dr. Robert Myron, ASA
27	1	Golf Course Appraisals	Cecil R. McKay, Jr.
27	1	Appraisal of Major Machinery and Equipment	C. H. Donias, ASA
27	1	The Concept of Substitution in the Property Valuation Process	Edwin M. Rams
27	1	Gandharan Torso Appraisal Report	Jean R. Westfall, ASA
27	1	Mass Appraisal of Investment Class Properties	McCloud B. Hodges, Jr.
27	1	American Society of Appraisers' Recertification Program: How It Works	Kenneth A. Martin, ASA
27	1	Capital Gains: Negotiating the Start - Up Values	J. Wallace Beaton, ASA, B.Com., F.C.A.
27	1	A Review of the Standard Methods of Evaluating Closely Held Companies	James H. Schilt, ASA, CFA
27	1	Valuation of Mines and Mineral - Bearing Lands	Dr. Donald W. Gentry
28	1	The Practice of Insurance Appraisal	John L. Gadd, FASA
28	1	On Saving Diversity	Dr. G. Jon Roush
28	1	Valuation of Railroads -- A Decade of Activity	J. A. Miller, ASA
28	1	The Writing of Appraisal Reports and The Internal Revenue Service	C. Van Northrup
28	1	The Cost, Income and Market Approaches to Valuation As Utilized by Personal Property Appraisers	Marguerite P. Walker, ASA
28	1	The Value of Park Trees Through Arboricultural Appraisal	Frederick R. Micha, ASA
28	1	Component Depreciation for Tax Purposes	H. Denis Neumann, ASA, CRA
28	1	The Nature and Extent of Appraisals Required Under Pennsylvania's New Divorce Code	Charles Basch, Esq.; The Hon. Alan K. Silberstein
28	1	Special Section: II -- The Causes and Cures of Inflation	W. D. Davis, Sr., ASA, MAI, SREA

28	1	Special Section: I -- Art Appraisals and Tax Consequences: How to Protect The Taxpayer's Charitable Deduction	Michael R. Sonnenreich, Esq.; William H. Kenety, Esq.
28	1	Building Replacement Cost Estimating For Non - Professional Estimators	Ralph M. North III, ASA
28	1	An Artful Profession	Emyl Jenkins, ASA
28	1	An Evaluation of Business Valuation Techniques	Harry W. Weber, CPA, MBA
28	1	The Contingent Fee Question	McCloud B. Hodges, Jr.
28	1	The Mortgage Coefficient in Existing Financing	Gordon E. Tucker, ASA, SRPA, MAI
28	1	Understanding New York State's New Print Law	Elin Lake Ewald, ASA
28	1	Landscape Casualty Appraisal For Federal Income Tax Purposes	Brian A. Kadow, ASA, RM
28	1	Unburied Treasures: The Developing Market For Antique American Textiles	Grace Rogers Cooper, ASA
29	1	Analysis of Trends in the Antiquities Market Through Graphic Portrayal and Sales Data Compilation	Mary Thornton Holmes
29	1	Timber and Timberland Appraisal	Gary Allen Burns, ASA
29	1	Special Section: Uniform Conservation Easement Act	
29	1	A Brief History of the Fur Trade	Richard A. Newman, ASA
29	1	Re - Evaluation	
29	1	Appraisal of Oil and Gas Production Companies	G. Michael Bradford, ASA
29	1	A Brief Review of Statistics for the Ad Valorem Appraiser	John C. Crissey, Jr., ASA
29	1	The Appraisal of Pacific Tribal Art	Terrence Barrow, ASA
29	1	The Valuation of Partial Interests in Real Estate	Don L. Harris, MAI, SRPA, ARA; Philip A. McCormick, MAI, ARA; W. D. Davis, Sr. ASA, MAI, SREA
29	1	Earnings and Assets: The Complete Business Valuation	Paul T. Clausen
29	2	A Value Concept and Methodology	Patricia C. Soucy, ASA
29	2	ASA Guidelines for Authors	
29	2	Anticipation: A Closer Look	Steven T. Chung, SRPA
29	2	Shortcomings of the Sales Comparison Method in Appraising Rock and Gravel Properties	Robert H. Paschall, ASA

29	2	Appraising the Growing Number of Long - Term Residential Leaseholds	Thomas John Rhoads
29	2	The Case of the Nineteenth Century Piano: Grand, Square, and Upright	Nancy A. Smith, ASA
29	2	When Is Fair Market Value Unfair?	Gerald Gray, ASA, CBA
29	2	The Sound of Music on Record -- What Is It Worth?	Carl E. Bolte, Jr.
30	1	Revenue Ruling 59 - 60: Valuation Theory and Practice in Conflict	Lester Barenbaum; Thomas F. Monahan, CPA
30	1	Valuation of the Physical Assets of a Textile Heat -- Transfer Printing Firm	Edward M. Edwin, ASA, CPA, CMC, PE
30	1	Special Section: A Summary of Suggested Minimum Appraisal Standards	
30	1	Corporate Jet Aircraft Appraising	Guy Cane
30	1	Business Valuation Using the Stock and Debt Method	Raymond R. Reilly
30	1	Programming the HP - 12C for Ellwood's Mortgage Analysis (With the "J" Factor)	James D. Brown, ASA, SRPA
30	1	It Can Happen To You	Billy J. Hinton, ASA
30	1	Format and Content of the Appraisal Document In the Appraisal of Fine Art Photography	Penelope A. Dixon, ASA
30	1	Making Cents Out of Solar Energy	Andrew L. Howard, ASA
30	2	Considerations in Appraising U.S. Coins	James H. Cohen, ASA
30	2	Special Section: Investment Tax Credit Evaluation of Building Construction Projects	Kent L. Osborne
30	2	Review of R - 41B	Michael H. Greco, ASA, RMU
30	2	Are Financial Futures in the Future of Cost Appraisals?	Charles Edmonds, Ph.D.; Dan E. Page, Ph.D.
30	2	Fine Art Photography: Significant Market	Marjorie Neikrug, ASA
30	2	Challenging Standard Business Appraisal Methods	James H. Schilt, ASA, CFA
30	2	The Use of X-Ray Imaging Techniques In Appraisal of Paintings	A. Everette James, Jr., Sc.M., J.D., M.D.; S. Julian Gibbs, Ph.D., D.D.S.; Malcolm Sloan, R.D.; Theodore Falke, M.D.; Jon Erickson, Ph.D.
31	1	Understanding Capitalization Rates	Dr. Shannon P. Pratt, ASA, CFA
31	1	The Value of Marketability As Illustrated	John D. Emory, ASA

in Initial Public Offerings of Common Stock -- January 1980 Through June, 1981			
31	1	Special Section -- 50th Anniversary Edition -- ASA In Perspective	
31	1	More on Capitalization Rates	Thomas Brock, MBA
31	1	Appraisal Under California Corporations Code Section 2000	James H. Schilt, ASA, CFA
31	1	Just Compensation for Condemnation of Going Concern Value	Alan T. Ackerman, J.D.
31	1	Tax Effects and the Cost Approach	Jon Paulsen
31	1	A Review of the Principles of Valuation	Dr. Irving M. Field, ASA
31	1	It's No Big Deal! Form 8283: To Sign or Not To Sign	Emyl Jenkins, ASA
32	1	Negotiating the Slippery Shores of Property Tax Assessment	Richard E. Ziegler
32	1	The Audit Process As A Tool In Promoting Equalization	Max P. Arnold, FASA
32	1	The Fading Presumption of Constitutionality in Land Use Law	Daniel R. Mandelker and Stephanie Walker
32	1	Hotel - Motel Market Sales Update	Stephen Rushmore, MAI, SRPA, CRE and Daniel H. Lesser, MAI
32	1	Chinese Cyclical Dating in Algebraic Form	Paul Kandell, ASA
32	1	Contemporary Problems in Valuing Chain Department Stores -- Estimating Economic Rent	George R. Acolia, ASA
32	1	A Shortcut To Estimation of Economic Lives	Robert H. Paschall, ASA
32	1	A Review of Recent Strategies Used For The Preservation of Farmland	Paul N. Miller
32	1	Condominium Development -- Absorption, Absorption, Absorption	George V. Carver, ASA
32	1	Defining Value-In-Use	John L. Gadd, FASA
32	1	Fake or Real: There's No Substitute for Research	Alex Rosenberg, ASA
32	1	The Case Has Been Settled But The Jury Is Still Out -- What We Should All Learn From Cornelius vs. Leigh	Emyl Jenkins, ASA
32	1	The Benefits of Seller Financing In A Small Business Sale	Frank E. Beane, Jr.
33	1	Valuation of Options and Warrants	Gerald G. Gray, ASA

33	1	Re-Evaluation -- A response to Robert H. Paschall's article, "A Shortcut to Estimation of Economic Lives" -- Valuation, February 1987	John S. Ferguson, ASA
33	1	Valuation of Public Utility Property	John D. Russell, ASA
33	1	Valuation of Restricted Stocks: An Option Theory Approach	Reynolds Griffith, Ph.D.
33	1	Development and Implementation of Forsyth County Land Records Information System	W. Harvey Pardue, ASA
33	1	Charitable Contributions: The 1986 Tax Law Impact	Henry K. Cordier, FASA
33	1	The Impact of the Tax Reform Act of 1986 on Real Estate and Appraisers	Larry D. Martin, ASA
33	1	More on Moore	Alex Rosenberg, ASA
33	1	Pay Now, Pay Later: Prior Benefit Considerations in Making a 338 Election Decision	John R. Prann, Jr.
33	1	A Hidden Treasure Map: Highest and Best Use Analysis	Rose Stark, ASA
33	1	Risk Components of Capitalization Rates	Steven E. Bolten, Ph.D., CBA; James W. Brockardt, MBA, CBA; Michael J. Mard, CBA
33	1	The Appraisal Profession -- An Industry in Turmoil?	Thomas M. Brown
33	1	The Excess - Earnings Model's Necessary Assumptions	George D. Gallinger, Ph.D.; Glenn A. Wilt, Jr., Ph.D., CFA
33	2	At Long Last, The Court Speaks Out On The Taking Issue	Lindell Marsh and Deborah Rosenthal
33	2	Decoy Value: Assessment of Condition	A. Everette James, Jr., Sc.M., J.D., M.D.; George Holburn; Philip Harvey, Ronald R. Price, Ph.D.; Ed Johnston
33	2	Expert Opinions and Liability	Judith A. Bresler, Esq.
33	2	The Spouse Loses Out If Rathmell Stands	Jeffrey D. Jones, ASA, CBA
33	2	Investment Potential Is Not A Factor of Value in Colored Gemstones	Anna Miller, ASA, GG, Master Gemologist Appraiser
33	2	The Valuation of Intangible Assets and Intellectual Properties	Robert F. Reilly, ASA; Robert P. Schweis
33	2	Appraising Movie Stills	Martha Schirn
33	2	Capitalization Rates From Mortgage Equity: A Valuable Tool for Appraisers and Lenders	Raymond L. Tenholder, ASA

33	2	Valuing Professional Goodwill: The Slivka Case Revisited	Joseph D. Vinso, Ph.D.
33	2	The Appraiser Goes To Court	Michael Czumak, ASA
34	1	Some Thoughts On The Cost Approach	Charles B. Warren, ASA
34	1	What Price Pigeons?	Carl E. Bolte, Jr., AM
34	1	Introduction To Yacht Survey and Appraisal	Fred J. Struben, ASA, CMS
34	1	The Measurement of Economic Obsolescence	Robert F. Reilly, ASA
34	1	Special Section: Opinion: College of Fellows	
34	1	Reserve Component Studies	H. Denis Neumann, ASA
34	1	The State of the Art of the Business Appraisal Profession	Shannon P. Pratt, Ph.D., FASA
34	1	On the Importance of Environmental Assessments	Dan Giffin, Jr., and John H. Borgersen
34	1	Development Rights in the City of New York -- Part I: Introduction, Zoning Laws, Landmark Buildings	Purshottam H. Patel
34	2	Measuring Regulatory Hardship	Richard J. Roddewig, MAI, and Christopher J. Duerksen
34	2	Special Section: Two Opinions: College of Fellows	
34	2	Re-Evaluation -- A Response to Charles B. Warren's Article, "Some Thoughts on the Cost Approach" -- Valuation, January 1989	Taylor Dark, ASA
34	2	Are Your Appraisal Reports Readable?	Gregor M. Strohm, ASA
34	2	Core Deposit Intangible Amortization Deduction Approved	John D. Glenn; Deborah Inamine
34	2	The Analysis of Real Estate Leases for Appraisers and Lenders From a Business Point of View	John S. Stine, ASA
34	2	A Critique of "Percent Good," Or Depreciation Factors	Robert H. Paschall, ASA
34	2	What's Blockage?	Mary Ann Lerch, ASA, CFA
35	1	Highest and Best Use: Its Role in the Real Estate Appraisal Process	Samuel F. Luceno, ASA, CBC
35	1	Don't Gamble On a Real Estate Purchase: An Environmental Assessment Can Separate Winners From Losers	James Mercer, Ph.D.
35	1	Public Utility Valuations: Old Controversies Revisited	John C. Goodman, ASA and Charles E. Jerominski, ASA

35	1	Appraisal Depreciation	John Heath, Jr., ASA
35	1	Economic Life in Appraising Leased Equipment: Role of Market Value and Capitalization of Income	David P. Doane, Ph.D. and Richard A. Southern, ASA
35	1	Understanding the Statement of Cash Flow for the Business Appraiser	Fred A. Petro, Ph.D. and Lawrence F. Sherman, Ph.D., ASA
35	1	Attorney/Appraiser: A Commentary on Civil Equilibrium	Dexter D. MacBride, CAE, FASA, JD
35	1	The Value - Added Chain in the Appraisal Process	Alan P. Karbousky, ASA, CFA
35	1	Long Term Land Lease Yield Rates	William R. Kellough, FASA
35	1	Value Losses: Structural Damage and Neighborhood Stigma	William A. Woolford, ASA, MAI
35	1	Valuation in the People's Republic of China	Robert S. Svoboda, ASA
35	1	An Overview for the New Personal Property Appraiser	Frederick L. Iusi, ASA
35	1	A Gems and Jewelry Appraisal: Carriage Trade vs. The Discounters	Alan G. Davis, ASA, Master Gemologist Appraiser
36	1	The Impact of Mass Rapid Transit (MRT) On Land Use And Urban Development	David A. Jasin, ASA
36	1	Special Section: Opinion: College of Fellows	
36	1	A Note on the Price Earnings Multiple	Steven E. Bolten, Ph.D., CBA
36	1	Qualitative Data, Its Use In Forecasting	Atom Levi, ASA, MAI, RM
36	1	The Pricing of Executive Stock Options: A Comparison of the Black - Scholes and Shelton Models	Les Barenbaum, Ph.D. and Walt Schubert, Ph.D.
36	1	Yacht Appraisal Methodology	Fred J. Struben, ASA, CMS
36	1	Income Estimates, Consistency, and Interpretation	Charles B. Warren, ASA
36	1	The Relationship Between Economic Obsolescence and Entrepreneurial Profit or Loss	Wilton C. Bennett, ASA
36	1	Contemporary Studio Glass -- A 28 Year Old Art Form	Jane Elconin, ASA
36	1	Econometrics Of Capitalization	William R. Kellough, FASA
36	1	The Valuation of Computer Software	Robert F. Reilly, ASA
36	1	The Value of the Resale Limitation on Restricted Stock: An Option Theory Approach	Kasim L. Alli, Ph.D., and Donald J. Thompson II, Ph.D.

36	1	Public Utility Valuations Using Direct and Yield Capitalization	Richard R. Simonds, Ph.D.
36	1	The Search For Shelter -- The Land Use Community's Response to Homelessness	Nigel Quinney
37	1	Theory vs. Reality in Appraising For Small Business Brokerage	Albert G. Melcher
37	1	Applying the Science of Time Management to the Art of Appraisal	Bradley R. Carter
37	1	Opinion: College of Fellows--The Opinion of the College on Appraisal Practice: Contractual and Fiduciary Relationships; Lawsuit; Mediation	Initiation, chair responsibility, Dexter D. MacBride, FASA
37	1	Standards of Value in Fire Loss	Lawrence Sherman, ASA, Ph.D., IFAC, JD
37	1	Discounting Cash Flow Analysis: What Lenders Need To Know	Bruce Pollack
37	1	Practical Considerations For Computer Generated Report Preparation of Fine Arts and Antiques Appraisals	Clive L. Howe, ASA
37	1	Supporting Cable Television Subscriber Amortization	Richard K. Ellsworth
37	1	Valuation of Community Goodwill in Divorce Proceedings Involving Closely-Held Businesses	George W. Gallinger, ASA, Ph.D., CMA
37	1	Fair Market Value: Economic or Politics	Robert J. West, ASA
37	2	Classic Plastics Radios - The Catalin Models Special Problems in Valuation	Clive L. Howe, ASA
37	2	Effects of Proposed Changes in Federal Rules of Civil Procedure and Evidence on Appraisers as Experts in Litigation	George S. Arneson, ASA, CMC
37	2	Sensitivity of the Mortgage Equity Valuation Technique	Lawrence F. Sherman, Ph.D., ASA, IFAC and Richard B. Harriff, Ph.D.
37	2	What Appraisers Need to Know About the Bankruptcy Valuation Process	Robert F. Reilly, ASA, CPA
37	2	Land Value: A Perspective	Charles B. Warren, ASA
37	2	What Appraisers Need to Know About Interstate Intangible Asset Transfer Programs	Robert F. Reilly, ASA, CPA
37	2	Water Rights Valuation and Appraisal	Kenneth J. Burke, Esq.
37	2	Valuation of Antique/Classic Yachts for Donation	Fred J. Struben, ASA, CMS
37	2	Income Approach of a For - Profit Cemetery	James R. Tisch, ASA, CAE, CFE

38	1	Valuation Standards Regarding Deprivation Appraisals	Robert F. Reilly, ASA, CREA, CPA, CME
38	1	An Overview of Easements	W. R. Kellough, FASA
38	1	Organization and Procedures of The Small Independent Real Estate Appraisal Practice	Samuel F. Luceno, ASA, CBC
38	1	Re-Evaluation -- A Response to Robert F. Reilly's Article, The Valuation of Computer Software, Val, March 1991	Paul G. Barnaby, CPA, CLU, Ch.F.C.
38	1	The Lucas Case	Douglas R. Porter
38	1	An Iterative Procedure To Value Leveraged ESOPs	Jay B. Abrams, CPA, MBA
38	1	Allocation of Value Between Intangible Assets and Real Estate in Location - Dependent Businesses	Robert F. Reilly, ASA, CREA, CPA, CME
38	1	The World of Appraising Jewelry Machinery	David M. Gold, ASA
38	1	P/E vs. P/G vs. P/Book Ratios - Which is The Best Measure of Business Value?	Raymond C. Miles, ASA, CBA
38	1	Risk Management For The Real Estate Appraiser	Dr. Irving M. Field, ASA
38	1	Real Property Counseling Practice	John L. Gadd, FASA, FSVA, MAI, CRE
38	1	Views From The Other Side - Avoiding a Fire Sale	C. Van Northrup, ASA, and Raymond W. Battaglia, JD
38	2	Problems and Pitfalls of Real Property DCF Analysis	Lawrence F. Sherman, Ph.D., ASA, and Nick Walker
38	2	Valuation Aspects and Taxation Implications of Troubled Debt Restructuring	Robert F. Reilly, ASA, CPA, CREA, CME
38	2	Lucas v. South Carolina Coastal Council ... A Local Government Attorney's Perspective	Katherine E. Stone
38	2	Professional Standards Related to Bankruptcy Appraisals	Robert F. Reilly, ASA, CPA, CREA, CME
38	2	How Cultural Values Affect Valuation	Joel J. Forman, AM
38	2	New Tools for Appraisal Quality Control	Lloyd L. Leabhard
38	2	Continuing Problems With Real Estate Credit	Special Report of the ULI Credit Task Force
38	2	Criteria for Industrial Estate Assessment in Turkey	Semra Siber Uluatam, Ph.D.
38	2	Loan Underwriting for Risk of Default	Rodolfo J. Aguilar, Ph.D., ASA, AIA, IFAS, PE, SRPA
38	2	An Alternative Method of Measuring	Lloyd N. Garbarino, Ed.D., and

External Obsolescence (Where Supply Exceeds Demand)			Charles A. Smith, Ph.D.
38	2	How Regulation Affects the Valuation of Public Utility Property	David W. Shank, ASA
39		Determination of Environmental Contamination of Real Property	Michele E. Slinkard, MS, CIH, CSP and Richard M. Slinkard, MS, CIH, CSP
39	1	Three Approaches?	McCloud B. Hodges, Jr.
39	1	Cash Flow: A Mathematical Derivation	Jay B. Abrams, CPA, MBA
39	1	Measuring Functional Obsolescence at Manufacturing Plants	Robert H. Paschall, ASA
39	1	The Three Approaches to Value	Gene Dilmore, ASA, MAI, SREA
39	1	Valuation of Preferred Capital Stock for Business Enterprises	Lawrence F. Sherman, Ph.D., ASA, IFAC
39	1	Get Your Legal Instructions Straight	G. Michael Yovino-Young, ASA, MAI, SRA
39	1	Valuation of Patent Infringement Damages	Jon Paulsen, ASA
39	1	Presentation on Nuclear Waste	Judy Belz-Treichel
39	1	Estimating Appraisal Depreciation for Limited Market Property	Richard K. Ellsworth, ASA, PE, CFA
39	2	The Weibull Distribution: Descriptor of Industrial Property Retirement	Richard K. Ellsworth, ASA, PE, CFA
39	2	Re-Evaluation—A Response to C. Van Northrup's Article: "Views From the Other Side—Avoiding a Fire Sale," Valuation, January 1993	John V. Lanterman, ASA
39	2	The Future of The Appraisal Foundation	John L. Gadd, FASA, FSVA, MAI, CRE
39	2	The Valuation of the United States (Land Only) by the Sales Comparison Approach	David Layne, SR/WA
39	2	The Richest Crop	John Campbell
39	2	The Valuation of Operating Leased Property in the Unitary Method	Joseph M. Davis, Ph.D., ASA and John R. Cesta, DBA
39	2	The Evaluation of Limited Edition Prints	C. Van Northrup, ASA
39	2	Public Interest Value	John L. Gadd, FASA, FSVA, MAI, CRE
39	2	A Breakthrough in Calculating Reliable Discount Rates	Jay B. Abrams, CPA, MBA
40	1	Price Behavior of Impressionist and Modern Paintings from 1977-92: A Hedonic Analysis	Socorro Quintero, Ph.D., Kenneth Wieand, Ph.D.

40	1	College of Fellows Opinion: The Information Superhighway: Appraisal Organization Access	
40	1	College of Fellows Opinion: Appraisal Education, Summary Review: ASA Perspectives Regarding Educational Programs, Academic Achievement, and Professional Status	
40	1	The Discount Rate: Fiction or Nonfiction?	L. Deane Wilson, ASA
40	1	College of Fellows Opinion: Agrichattels: A Glossary and Commentary	
40	1	A Universal Valuation Model for Closely Held Businesses	C. Donald Wiggins, D.B.A., ASA, CPA, CVA; Dilip D. Kare, Ph.D.; and Jeff Madura, Ph.D.
40	1	Statistical Analysis of High-Voltage Overhead Transmission Line Construction on the Value of Vacant Land	Phillip S. Mitchell, Ph.D., MAI, and William N. Kinnard Jr., Ph.D., ASA, MAI, CRE
40	1	Analytical Problems with the Weibull Distribution: In Defense of the Iow-Type Survivor Curves	Manoj P. Dandekar, Ph.D.
40	1	Another Tool to Support Revenue Forecasting: An Example of the Winters' Exponential Smoothing Model	Eugene F. Dunham Jr., Ph.D., and Jacqueline R. Conrecode, M.B.A.
40	1	Fair Market Values and the Cost Approach	Leslie H. Miles Jr., ASA
41	1	Indemnification for Business Appraisers	William H. Frazier, ASA
41	1	Determining the Required Rate of Return for Preferred Stock of a Closely Held Firm	Lester Barenbaum, Ph.D. Walter Schubert, Ph.D
41	1	Whose Fair Market Value Is It Anyway?	Jay E. Fishman, ASA Bonnie O'Rourke, ASA ASA
41	1	Healthcare Intangible Assets Valuation Approaches and Methods	James G. Rabe, ASA Robert F. Reilly, ASA
41	1	Valuation Requirements for Charitable Contribution Deductions	Robert F. Reilly, ASA
41	1	Valuation of Tangible and Intangible Assets as Part of a Transfer Pricing Analysis	Thomas J. Millon Jr., ASA Robert F. Reilly, ASA
41	1	Interpretation of Life Analysis for Appraisal Purposes	Richard K. Ellsworth, ASA John S. Ferguson, ASA
41	1	The Use and Misuse of CAPM in the Income Capitalization Approach to Unitary Property Valuation	Robert P. Schweih, ASA Robert F. Reilly, ASA
41	1	ESOPs: Measuring and Apportioning Dilution	Jay B. Abrams, ASA

41	1	Patent Damages in the Multi-Competitor Market	Jon Paulsen, Ph.D, ASA
42	1	Forum: Responses to "Analytical Problems with the Weibull Distribution"	Richard K. Ellsworth, ASA John S. Ferguson, ASA
42	1	An Integrated Valuation Process Using GIS	Joseph M. Davis, Ph.D., ASA Neil A. Kilby Robert Brookes-Avey
42	1	Fractional Interest Partnership Valuation: An Empirical Approach	Steven J. Decker
42	1	The Formation, Intergenerational Transfer, and Valuation of FLP Interests	Robert F. Reilly, ASA Robert P. Schweih, ASA
42	1	Age/Life Analysis	Leslie H. Miles Jr., ASA
42	1	Historical and Prospective Rates of Return of Israeli Equity Securities	Mark Shayne, ASA
42	1	Measuring the Value of Computers Using Market-Derived Depreciation Rates	Robert J. Zises, ASA