MACHINERY AND TECHNICAL SPECIALTIES

BODY OF KNOWLEDGE

DRAFT 5

1/01/05

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312-726-2802 www.primemediapricedigest.com

Truck Gazette
P.O. Box 7767, Long Beach, CA 90807
310-595-5731, fax 310-424-1563 www.macpub.com/page4.html

Truck Paper
P.O. Box 86510, Lincoln, NE 68501-5673
800-247-4868 www.truckpaper.com

Used Equipment Directory
P.O. Box 823, Hasbrouk Heights, New Jersey 07604
www.tirestryres.com/pub/rs000700.html

Uniform Standards of Professional Appraisal Practice.
Appraisal Standards Board, The Appraisal Foundation
1029 Vermont Avenue NW, Suite 900, Washington, DC 20005, (202) 347-7722. Living document w/annual editions

U.S. Bureau of Labor Statistics (BLS) (machinery cost trends)
www.bls.gov

U.S. Bureau of Mines Department of the Interior. http://www.doi.gov/

U.S. Rail News
Business Publishers
8737 Colesville Road Silver Spring, MD 20910
301-587-6300, fax - 301-587-1081. www.bpinews.com

The Waterways Journal
Waterways Journal, Inc., 319 North 4th Street, Suite 650, St. Louis, MO 63102, 314-241-7354 www.waterwaysjournal.net

Who's Who in Electronics
Harris Publishing Company
Twinsburg, Ohio 44087 www.bcharrispub.com

Workboat
Workboat, P.O. Box 908, Rockland, ME 04810-0908.
304-241-4207. www.workboat.com

Workboat
3500 Highway 22, #205, Mandeville, LA 70470.
504-626-0298, fax - 504-624-4801. www.workboat.com

World Oil
P.O. Box 2608, Houston, TX 77252-2608.
713-520-4440, fax - 713-520-4483. www.gulfpub.com

World Plastics & Rubber
37 Nelson Road, Caterham, Surrey CR3 5PP, England
Telephone: +44(0)1883 347059 Fax: +44(0)1883 341350 www.polymer-age.co.uk/

Yachting www.yachting.net
Time Warner
2 Park Avenue, New York, NY 10016-5601.
212-779-5000, fax - 212-725-1035. www.yachtingnet.com

Website Resources

Organization	Category	Web Address
Car Guide	Auto	http://www.carprices.com/
Edmunds	Auto	http://www.edmunds.com/
Glass Car/Boat Guide	Auto	http://www.glassguide.com.au/
Kelley Blue Book	Auto	http://www.kbb.com/
Bakery Online	Bakery Eq. Sources	http://www.bakeryonline.com
Coal Age	Coal & Mining Eq. Sources	http://www.coalage.com
London Metal Exchange	Commodity Costs	http://www.metalprices.com/
Purchasing Magazine	Commodity Costs	http://www.manufacturing.net/pur/
Wood Web Lumber Buyers	Commodity Costs	http://www.woodweb.com/buyguide.html
Broadband	Communications	http://www.broadband-guide.com
IT Parade.com	Computers	http://www.itparade.com/ /
American Computer Exchange	Computers	http://www.amcoex.com
American Teleprocessing	Computers	http://www.atchou.com/
Daley Marketing Co (DMC)	Computers	http://www.dmcnet.com/home.htm
Spectra Company (mainframes)	Computers	http://www.Spectra911.com
Used Computer Mall	Computers	http://www.usedcomputer.com/
Contractors Hotline	Construction	http://www.contractorshotline.com
GSN Construction Equipment	Construction	http://www.gsnet.com/
R. S. Means	Construction Cost Info - USA	http://www.rsmeans.com/
Building Cost Information Service	Construction Costs - International	http://www.bcis.co.uk/
Spons	Construction Costs - International	http://www.sponpress.com/ http://www.pricebooks.co.uk/books.html
UK: Davis Langdon & Everest	Construction Costs - International	http://www.davislangdon-uk.com/
UK: Gardiner & Theobold	Construction Costs - International	http://www.gardiner.com/
USA: Hanscomb	Construction Costs - International	http://www.hanscombusa.com/
Bank of Montreal	Currency Exchange	http://www.bmo.com/economic/regular/fxrates.html
Oanda	Currency Exchange	http://www.oanda.com
Dairy Network Online	Dairy Eq. Sources	http://www.dairynetwork.com
Merriman Webster Dictionary	Dictionaries	http://www.m-w.com/dictionary.htm
Business Week	Financial	http://www.businessweek.com

Website Resources (Cont.)

Organization	**Category**	**Web Address**
Financial Data Planner	Financial	http://www.cob.ohio-state.edu/dept/fin/
Findex Financial Index	Financial	http://www.findex.com
Money Page	Financial	http://www.moneypage.com
Food Online	Food Eq. Sources	http://www.foodonline.com/content/homepage/
Graingers	General Plant Equipment	http://www.grainger.com
Used Semiconductor Dealers	Hi Tech	http://www.big-list.com/
Aaron Process Equipment	Industrial	http://www.aaronequip.com/
Federal Equipment Co. (Process)	Industrial	http://www.fedequip.com/
Insurance Management Co, Erie, PA	Insurance Broker	http://www.imcerie.com
AIQS- Australia	International Statistics	http://www.aiqs.com.au/
Australian Bureau of Statistics	International Statistics	http://www.abs.gov.au/
Austria	International Statistics	http://www.statistik.at/
Finland	International Statistics	http://www.stat.fi/index_en.html
France	International Statistics	http://www.insee.fr/en/carte/accueil_carte.asp
Germany	International Statistics	http://www.statistik-bund.de/e_home.htm
Holland - CBS	International Statistics	http://www.cbs.nl/en/
Holland - Misset	International Statistics	http://www.ebi.nl/uk/
Hong Kong	International Statistics	http://www.info.gov.hk/censtatd/
Ireland	International Statistics	http://www.cso.ie/
Italy	International Statistics	http://www.istat.it/
Luxembourg	International Statistics	http://statec.gouvernement.lu/
New Zealand	International Statistics	http://www.stats.govt.nz/
Norway - Buildings Index	International Statistics	http://www.ssb.no/www-open/maanedshefte/sm08631n.shtml
Norway - Contents	International Statistics	http://www.ssb.no/www-open/maanedshefte/sm08536n.shtml
Singapore	International Statistics	http://www.singstat.gov.sg/SDDS/data.html
Spain	International Statistics	http://www.ine.es/welcoing.htm
Statistics Canada	International Statistics	http://www.statcan.ca/start.htm
Sweden	International Statistics	http://www.amscb.dataphone.se/inenglis.htm
Sweden	International Statistics	http://www.scb.se/eng/index.asp
Switzerland - Helvetia Patria Assurance	International Statistics	http://www.helvetiapatria.ch/web/engine/fr/index
UK Building Cost Information Service	International Statistics	http://www.bcis.co.uk
UK Office of National Statistics	International Statistics	http://www.statistics.gov.uk/nsbase/
United Nations - Statistics	International Statistics	http://unstats.un.org/unsd/
United Nations Home Page	International Statistics	http://www.un.org/

Website Resources (Cont.)

Organization	**Category**	**Web Address**
Lab Equipment Exchange	Laboratory Equipment - Used	http://www.labx.com/
Lab Trader	Laboratory Equipment - Used	http://www.labtrader.com/
Fisher Scientific	Laboratory Equipment, New	https://www1.fishersci.com/
HAAS	Machine Tools	http://www.haascnc.com/Default.asp?bhcp=1
Reynolds Machine Tools (RMT)	Machine Tools	http://www.rmt.net/
The Machine Tool Exchange	Machine Tools	http://www.machtools.com
Cincinnati Milacron	Machine Tools, New	http://www.milacron.com
Intership Ltd. Barges -Vessels	Maritime	http://www.barges.com
Mednet	Medical Equipment	http://com.mem.net/mednet
Pemed Medical Equipment	Medical Equipment	http://www.pemed.com/
Mining Equipment.com	Mining Equipment	http://miningequipment.com/
Western Mine Engineering	Mining Equipment	http://www.westernmine.com
New York Times	Newspaper	http://www.nytimesdigest.com/
The Times (The London one!!)	Newspaper	http://www.the-times.co.uk
USA Today	Newspaper	http://www.usatoday.com
Chicago Tribune	Newspapers	http://www.chicago.tribune.com
Food & Drug Packaging Eq.	Packaging Eq. Sources	http://www.fdp.com
Packaging Network	Packaging Eq. Sources	http://www.packagingnetwork.com/
Pharmaceutical Online	Pharmaceutical Eq. Sources	http://www.pharmaceuticalonline.com
Pharmaceutical Processing Online	Pharmaceutical Eq. Sources	http://www.pharmpro.com
Pharmaceutical Technology	Pharmaceutical Eq. Sources	http://www.pharmtech.com
Camera Traders Guide	Photography	http://www.mugjoint.com/trader/
Online Photography Catalog	Photography	http://www.tfb.com/oce/oce.htm
Plastics Hotline	Plastics	http://www.plasticsnet.com/
Plastics Hotline	Plastics Eq. Sources	http://www.plasticshotline.com
Plastics Industry Database	Plastics Eq. Sources	http://www.plasticsusa.com
Worldwide Printing Equipment	Printing	http://printequip.com/
Graphics Arts Monthly	Printing Eq. Sources	http://www.gammag.com
Broadcast Exchange	Radio/TV	http://www.broadcastexchange.com/
American Short Line Railroad	Railroad Equipment	http://www.aslrra.org/
Railway Age	Railroad Equipment	http://www.railwayage.com/
Technology Transportation Center	Railroad Equipment	http://www.aar.com/
Mortgage Market Information	Real Estate	http://www.interest.com
Casey Equipment Corp.	Steel Mill Equipment	http://www.caseyusa.com
Galaxie Corporation	Steel Mill Equipment	http://www.galaxiecorp.com
J&L Specialty Steel	Steel Mill Equipment	http://www.jlsurplus.com
Steel Industry	Steel Mill Equipment	http://www.steellinks.com

Website Resources (Cont.)

Organization	**Category**	**Web Address**
Canadian Yellow Pages	Search Engine, Yellow Pages	http://www.canada411.sympatico.ca
US Yellow Pages	Search Engine, Yellow Pages	http://www.infospace.com
Internet Public Library	Search Resources	http://www.ipl.org
Info Space	Telephone/Email/Address	http://www.infospace.com/
Telephone #s Switchboard	Telephone/Email/Addresses	http://www.switchboard.com
The Thomas Register	Telephone/Email/Addresses	http://www1.thomasregister.com
UK Yellow Pages	Telephone/Email/Addresses	http://search.yell.com/search/DoSearch /
World Wide Yellow Pages	Telephone/Email/Addresses	http://www.yellow.com/
Yellow Pages	Telephone/Email/Addresses	http://www.yellowpages.net/#email
Metric Sales	Test Equipment	http://www.metricsales.com
The Test Equipment Depot	Test Equipment	http://www.fotronic.com/
Great Dane Trailers	Trailers	http://www.greatdanetrailers.com/flash_index.asp
Load King Trailers	Trailers	http://www.loadkingtrailers.com/
Stoughton Trailers	Trailers	http://www.stoughton-trailers.com/
Trailking Trailers	Trailers	http://www.trailking.com/
Wells Cargo Trailers	Trailers	http://www.wellscargo.com/
UK Train Timetable	Trains	http://www.rail.co.uk/ukrail/planner/planner.htm
UK Foreign & Commonwealth Office	Travel Advisories	http://www.fco.gov.uk/servlet/Front?pagename=OpenMarket/Xcelerate/ShowPage&c=Page&cid=1007029390590
US Department of State	Travel Advisories	http://travel.state.gov/travel_warnings.html/
Hotels and Travel	Travel Resources	http://www.hotelstravel.com/
Mapquest	Travel Resources	http://www.mapquest.com
Travlang	Travel Resources	http://www3.travlang.com/
Map Blast	Travel Resources	http://www.mapblast.com/myblast/index.mb
BLS Series Reports	US Government	http://146.142.4.2.24/cgi-bin/srgate
Energy Information Administration	US Government	http://www.eia.doe.gov/
Federal Government Information	US Government	http://www.fedworld.gov
Federal Reserve	US Government	http://www.federalreserve.gov/
Library of Congress	US Government	http://lcweb.loc.gov/homepage/lchp.html
NAICS/SIC	US Government	http://www.census.gov/epcd/www/naics.html
SEC – EDGAR database	US Government	http://www.sec.gov/edgar/searchedgar/companysearch.html
US Bureau of labor & Statistics	US Government	http://stats.bls.gov
US Treasury	US Government	http://www.irs.ustreas.gov/
Surplus Governmental Sales	Used Equipment	http://www.drms.dla.mil/
Surplus Record	Used Equipment	http://www.surplusrecord.com/
Used Equipment Network	Used Equipment	http://buyused.hsix.com/
Asset Recovery Service	Used Equipment Buyers/Sellers	http://www.ars-equipment.com/
The Weather Channel	Weather	http://www.weather.com/

Woodweb	Wood Working	http://www.woodweb.com/woodweb.html

Purchased Pricing Guides:

Title	Publisher	Subject Matter
2002 Serial Number Handbook	Equipment Data Associates www.equipdata.com	Serial Numbers & Year of Manufacture for construction equipment
Aircraft Blue Book Price Digest	Primedia Business Magazines & Media, Inc. www.aircraftbluebook.com	Reference designed to arrive at the FMV of aircraft
Airline Price Guide	Airline Price Guide 405-840-9929 Priceg@flash.net	Price guide of commercial-regional & commuter aircraft
Audio Blue Book	Orion Research Corp www.orionbluebook.com	Reference for pricing used audio equipment (cassettes, 4&8-track cartridges, etc.)
Avmark Newsletter Transport Aircraft Values	Avmark Inc. www.avmarkinc.com	Reports all orders, purchases, sales & leases of new & used transport aircraft
Blue Book-Copier, Computer, Fax, etc.	Asay Publishing www.asaypub.com	Wholesale & retail prices on computers, fax machines, typewriters & other equipment
Computer	Orion Research Corp www.orionbluebook.com	Reference for pricing used computers (systems, fax machines, monitors, printers, etc.)
Computer Economics Report	Orion Research Corp www.orionbluebook.com	Values on general computer equipment
Construction Equipment Annual - Top Bid	Equipment World www.equipmentworld.com	Auction values on construction equipment
CPI Value Guide	CPI, Ltd. www.cpivalueguide.com	Collectible vehicle value guide
End User Market Value Report	DMC Daley Marketing Corp. www.dmcnet.com	Computer values
Graphic Arts Machinery Pricing Guide	L&M Publications www.thebooklm.com	Used graphic arts & printing equipment
Green Guide	Primedia www.primedia.com/html2/info/directory/mid.html	The handbook of new & used equipment values for FLT's and construction equipment
IT Sourcebook	Computer Economics www.computereconomics.com/	Tracking, forecasting & analysis of financial data regarding information technology
Kelley Blue Book	Kelley Blue Book www.kbb.com	New and used car price manual
Kiplinger Tax Letter	The Kiplinger Washington Editors, Inc www.kiplinger.com/	Changes to U.S. tax (Bi-Weekly)
Lift Truck Serial Number Guide	Primedia Information Inc. www.pricedigests.com	Serial Numbers for Lift Trucks
Lockwood-Posts Directory		Paper industry
Mine and Mill Equipment Cost Guide	Western Mine Engineering, Inc www.infomine.com/index/suppliers/western_mine_engineering,_inc..html	Mining industry pricing guide
Monthly Bulletin of Statistics	Statistical Division of the United Nations http://unstats.un.org/unsd/	Current monthly economic statistics for most of the countries & territories of the world
N.A.D.A. Official Commercial Truck	National Automobile Dealers www.nadaguides.com	Values for used commercial trucks

Purchased Pricing Guides:

Title	**Publisher**	**Subject Matter**
N.A.D.A. Official Used Car Guide	National Automobile Dealers www.nadaguides.com	Values for used cars & trucks
National Market Reports Blue Book	National Market Reports www.pricedigests.com/	Covering cars/trucks/older cars/older trucks/trailers
OGJ Databook	Pennwell Publishing Company http://ogj.pennnet.com/home.cfm	Oil & Gas Journal
Process Plant Construction Estimating Standards	Richardson Engineering Services www.primavera.com/partners/richardson.html	Building and plant engineering cost estimating
Professional Sound Blue Book	Orion Research Corp. www.orionbluebook.com	Reference for pricing used sound Systems, monitors, equalizers, etc.
The AED Greenbook	Primedia www.pricedigests.com	Rental rates & specifications for construction equipment
The Book	L&M Publications www.thebooklm.com	M&E pricing guides for printing, woodworking, metalworking, plastics & processing
The Bus Pages	Bus Book Publishing, Inc. www.busbook.com	Worldwide clearinghouse for bus, coach & limousine information & technology
The Official Bus Book Market Report	Bus Book Publishing, Inc. www.busbook.com	The official blue book for the bus & coach industry
The Official Helicopter Blue Book	Helivalue$, Inc. www.helivalues.com	Helicopter equipment lists & prices
The Older Automobile Red Book	Primedia www.pricedigests.com	Official used automobile valuations
The Older Truck Blue Book	Primedia www.pricedigests.com	Values for all models of medium & heavy-duty trucks for 10 years
The Truck Blue Book	Primedia www.pricedigests.com	Values for all models of medium & heavy-duty trucks for 10 years
Top Bid – Annual	Equipment Data Associates www.topbid.com	Up-to-date auction prices on Construction Equipment, Trucks & Trailers
TPX and Sourcebook	TPX www.tpxonline.com/	Printing industry equipment for sale
Used Machinery Pricing Guide	L&M Publications www.thebooklm.com	Industry's standard for pricing machinery & equipment
Video & Television Blue Book	Orion Research Corp. www.orionbluebook.com	Reference for pricing used video & TV equipment (TVs, VCRs, Camcorders, etc.)
Web Services:		
> Lift Truck Guru	Crist Information & Research http://www.lifttruckguru.com/	Lift Trucks
The Machinery Bluebook	http://www.machinerybluebook.com/index2.html	Machine tools
Thomas Register	Thomas Register www.thomasregister.com	Listings of American manufacturers