



## My Personal ASA Experience

My ASA experience began in 1983. As a real estate appraiser I was very interested in not only broadening my knowledge in my discipline, but also to learn more about the other disciplines offered by ASA. I was attracted to ASA because of the diversity of discipline talent. No other appraisal society can offer such diversity.

In 1985 I sat for the real property urban exam at a hotel next to LaGuardia airport. It was an all-day exam and I needed the entire time to complete it. I received the good news from ASA that I had passed the exam and was awarded an ASA Real Property Urban (Now called ASA Real Property) designation.

After becoming accredited with ASA, I began moving through the officer chairs and became President of the ASA Northern New Jersey Chapter #73 in 1989. In 1997 I was asked again to serve as Chapter President. This was the first time any person served more than one term as Chapter President. It was my goal that year to win the Best Chapter award. We did not make it in my term but with the groundwork laid by our team, we did achieve this distinction in the following year.

In 2000 I was nominated by my Chapter to run for Governor of Region 15. I was unanimously elected by the five Chapters in my region and I served two terms on the Board of Governors. During my term I served as Chair of the Performance and Evaluation Committee and the Public Relations Committee. I along with other diligent governors fought to have ASA start to maintain a reserve fund. This hard work by all was rewarded when the reserve fund was established after I left the Board of Governors.

In 2010, the Real Property Committee nominated me to run for Real Property Discipline Governor. I was elected and served from 2010 until 2014. During my term I co-sponsored several resolutions which were geared towards promoting the real property discipline. The latest is an initiative to vastly expand the membership of our ad valorem specialty. We have changed the specialty to be more mass appraisal related which should bring in more assessors to ASA.

It certainly has been a long road and I am continuing my efforts as an officer on the Real Property Committee. The point is we need to give of ourselves if we are to continue to have a vibrant discipline and appraisal society. I have made many friends through the years which developed in to many business associations. But most important, it has led to lifetime friends.



Besides my accomplishments outlined above, I have benefited personally in many ways since my association with ASA. Here are a few examples of what ASA has done for me:

- Hone my organizational skills
- Improved my leadership skills
- Broadened my valuation knowledge of many different types of tangible and intangible assets
- Improved my financial and fiscal responsibility skills
- Foster camaraderie with other professionals
- Assemble a network of professionals for referrals and information
- Gain considerable respect from the public which ultimately led to new assignments.

I was rewarded recently for my efforts on behalf of ASA by being elected to Life Membership. This is an achievement which only a few attain and I am quite proud to be so honored. My journey continues and I expect to contribute much more to our great Society.

#### **About the Author**



Paul D. Roberts, ASA currently is Senior Vice President at International Appraisal Company. He served 8 years as both Regional Governor and Real Property Discipline Governor with ASA. Currently he is the Secretary/Treasurer of the Real Property Committee. Paul has over 44 years' experience in providing ad valorem tax consulting and valuation services to a myriad of different business industries. He is a graduate of Fairleigh Dickinson University with a degree in accounting and also holds a Certified Tax Assessor's certificate in New Jersey. Paul has lectured extensively, written several articles and appeared on CNN Headline News. He can be reached at 201-934-4573 or by email at [paul@iacinc.com](mailto:paul@iacinc.com).