



September 30, 2013

J. Mark Penny, ASA  
International President  
American Society of Appraisers  
11107 Sunset Hills Road  
Reston, Virginia 20190

RE: Real Property Discipline Committee Chairman's Report

Dear Mr. President:

This report covers the activities of the Real Property Discipline Committee since the last report dated September 30, 2013, to the present. The Real Property Discipline Governors' Report will be submitted separately by the Governors.

**ASA-RPC Financial Status:**

I addressed our financial status in my last report, and as of this writing that status hasn't changed by any significant amount. Our issues are still the same, and we are in need of raising revenues.

Since our October meeting in San Antonio the RPC has moved forward with the RP401 Going Concern course.

We have acquired a loan from the Educational Foundation in the amount of \$20,000 to help in the presentation and marketing of this course. We have three offerings presently scheduled and are looking to arrange more offerings across the country.

We realize that is imperative that the RP committee develop income via educational offerings. Our focus in that arena would provide the appropriate balance and would result in a much more healthy discipline. The added bonus of educational offerings would be the potential increase of membership and increased exposure of ASA.

Our goal is to continually look at ways to generate revenue, while providing a member or potential member a benefit.

**ASA-RPC Education Initiative:**

I earlier mentioned that we are now getting the RP401 Going Concern course off the ground with our first offering beginning March 13, 2014. We have also begun a series of webinars, covering varying subject matter.

Gary Snowdon, ASA is the RPC education subcommittee chair and has been working putting together a catalog of courses available for presentation.



It is my anticipation that the RP 401, webinars and other course offerings will be beneficial to the RPC.

Having an arsenal of state approved classes, that are competitive with those being offered by proprietary schools, and other associations, will only help in taking care of the educational needs of our members and potential members.

**Governmental Affairs:**

RP Government Relations subcommittee has been involved with several issues, with the latest being a bill in New Jersey that would abolish the appraisal board along with other limitations.

John Russell and Peter Barash have worked constantly to stay on top of these situations.

We are still working in collaboration with NAIFA. This working relationship has allowed each association to speak in a louder more unified voice.

**2014 International Conference Sub-Committee:**

Samuel F. Luceno, M.S., FASA, RPC Conference Committee Chair, has provided the following report.

The RPC Conference Committee Members include: Ernie Demba, FASA; Bill Wilson, FASA; Micheal Lohmeier, FASA; Ron Prat, ASA; Sam Luceno, FASA. The first meeting was conducted at the end of the 2013 Annual Conference in San Antonio, TX. During that meeting a list of alternative presentation topics and possible speakers was developed and specific duties were assigned to each of the various committee members. By the time our first ASA International Conference Committee Meeting was held, the RPC Conference Committee had selected specific and back-up presentation topics and speakers for each of the slots to be filled. We all realized that early preparation was necessary in order to ensure ASA Headquarters Staff to have sufficient time to submit the applications and documents necessary to secure approvals for the AQB and various state Continuing Education Credits. The 2014 Real Property segment of the ASA Annual Conference is as follows:

MONDAY

9:35 AM to 12:05 Noon > 2 Hours: Best Practices for the Appraisal Professional  
By Ernie Demba, FASA

1:35 to 5:35 PM > 4 Hours: Appraisal Report Review  
By Roger Durkin, J.D., M.S., FASA



TUESDAY

8:00 AM to 5:05 PM > 7 Hours: Allocating Components in Going Concern Appraisals  
By L. Deane Wilson, M.A., ASA; Rob Schlegel, FASA; Larry L. Perdue, ASA  
[deane@theblackwellgroup.org](mailto:deane@theblackwellgroup.org)

WEDNESDAY

8:00 AM to 11:50 AM > 4 Hours: Ad Valorem/Mass Appraisal Issues Symposium and Conservation Easements component and The Appraiser As Testifying Expert: Preparing and Presenting Expert Valuation Testimony  
By Micheal Lohmeier, FASA, MAI; Paul Bidwell, ASA, MAI; Thomas Countryman, Esq.

In conclusion, we as a committee have been continuing to face the challenges and continue to look for ways to provide our members/customers a reason to be a part of ASA.

I am proud of the RP team. I could not ask for a better group of individuals who donate a tremendous amount of time and effort to ensure we are moving in the right direction. I would like say "Thank You" to all the members of the RPC. Being volunteers, their time and efforts are truly appreciated

Respectfully Submitted,

Michael T. Orman, ASA  
RPC Chair

PC: RP Committee  
RP Liaison (John Russell)