



ASA Joint 2019 Advanced Business Valuation and International Appraisers Conference

SCHEDULE SUBJECT TO CHANGE

THURSDAY, AUGUST 22 - SUNDAY AUGUST, 25

8:00am - 5:00pm	ASA Pre Conference Courses Introduction to Business Valuation, Market Approach Introduction to Business Valuation, Asset Approach, Discounts & Premiums Introduction to Machinery and Equipment Valuation Machinery & Equipment Valuation - Advanced Topics & Report Writing Appraisal Review and Management Overview
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SATURDAY, AUGUST 24

8:30am - 5:00pm	BOARD OF GOVERNORS MEETING
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SUNDAY, AUGUST 25

8:30am - 5:00pm	DISCIPLINE COMMITTEE MEETINGS
3:00 - 6:00pm	REGISTRATION OPEN
5:00 - 5:30pm	CHAPTER ROUNDTABLE MEETING
5:00 - 5:30pm	FIRST TIMER / NEW MEMBER RECEPTION
5:00 - 6:30pm	WELCOME RECEPTION

MONDAY, AUGUST 26

	BUSINESS VALUATION 1	BUSINESS VALUATION 2	MULTI-DISCIPLINE	MTS	GJ	REAL PROPERTY	ARM
7:15 - 8:00am	REGISTRATION & CONTINENTAL BREAKFAST						
8:00 - 8:30am	Introduction & Opening Remarks						
8:30 - 9:30am	Keynote Address: Globalization, the Public Interest and Recognition of the Valuation Profession <i>Sir David Tweedie</i>						
9:30 - 9:35am	Change Break						
9:35 - 10:35am	A Closer look at International Valuation <i>Mercedes Falcon, ASA</i> <i>Adriana Berrocal, ASA</i> <i>Raymond Moran, ASA</i> <i>PJ Patel, ASA</i>	Entertainment - Film and Music <i>David Dunn</i> <i>Travis Cloyd</i>	2020 USPAP Updates <i>R. Lee Robinette, ASA</i>	2020 USPAP Updates <i>R. Lee Robinette, ASA</i>	Introduction to ColorCodex: A Revolutionary Color Referencing System <i>Christopher Smith</i>	2020 USPAP Updates <i>R. Lee Robinette, ASA</i>	2020 USPAP Updates <i>R. Lee Robinette, ASA</i>
10:35 - 11:00am	BREAK ASK THE EXPERT - Lightning Sessions						
11:00am - 12:00pm	Intersection of Big Data and Patent Valuation <i>Michael Pellegrino</i>	Fair Value in Appraisal Rights Cases <i>David Clarke, ASA</i>	Reducing the Gap Between IVS and USPAP Practices <i>Jack Beckwith, ASA</i>	Reducing the Gap Between IVS and USPAP Practices <i>Jack Beckwith, ASA</i>	Collections of Faberge <i>Dr. Geza von Habsburg</i>	Reducing the Gap Between IVS and USPAP Practices <i>Jack Beckwith, ASA</i>	Reducing the Gap Between IVS and USPAP Practices <i>Jack Beckwith, ASA</i>
12:00 - 1:00pm	LUNCH						
1:00 - 2:00pm	FASB Update <i>Joy Sy</i>	One Company, Four Offers <i>Chris Mellen, ASA</i>	Across Disciplines: What Appraisers Should Know About Property Tax Appeal <i>Mary O'Connor</i>	The Biased Appraiser: The Impacts of Biased Decision Making <i>John Mathe, ASA</i>	GIA presents: Methods of Manufacturing Jewelry and Their Forensic Traces <i>Elizabeth Brehmer</i>	What the IRS is Looking for in Your Appraisal <i>Michael Gregory, ASA</i>	Developing a Strong Scope of Work that Won't Break Your ARM <i>Joel Gonía, ASA</i>
2:00 - 2:30pm	BREAK ASK THE EXPERT - Lightning Sessions				BREAK ASK THE EXPERT - Lightning Sessions		



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2:30 - 3:30pm	Machine Learning: Overview and Valuation Use Case <i>Chandu Chilakapati</i>	Issues in Professional Sports Valuation <i>Bryce Erickson, ASA</i> <i>Kevin Kane, ASA</i>	Best Ways to Create a Strong Referral Network <i>Jay Fishman, FASA</i> <i>Chris Mercer, FASA</i>	Valuation of Oil and Gas Assets <i>Jim Harden, ASA</i>	GIA Presents: Fancy-Colored Melee Diamonds and Their Identification <i>Dr. Wuyi Wang</i>	What the IRS is Looking for in Your Appraisal (continued) <i>Mike Gregory, ASA</i>	Investigating a Purchase Price Allocation for Audit Review: An Appraisers Perspective <i>Michael Jones</i>
3:30 - 4:00pm	BREAK ASK THE EXPERT - Lightning Sessions						
4:00 - 5:30pm	AICPA Valuation Guide - Applicability to Real Estate <i>Wilson McCauley</i> <i>Sean McKee</i>	Same Facts, Different Answers <i>Russell Chapman, ASA</i> <i>John Sawyer</i> <i>Oksana Westerbeke</i>	Engaging Millennials in the Workplace <i>Dillon Knight Kalkhurst</i> (4:00 - 5:00pm)	Millennials in the Workplace <i>Dillon Knight Kalkhurst</i> (4:00 - 5:00pm)	GIA presents: Forensic Application of Manufacturing Trace Indicators <i>Elizabeth Brehmer</i> (4:00 - 5:00pm)	Theme Park Valuation <i>Honorable Rick Singh</i> <i>Terry Taylor</i>	Valuation in Litigation: Destruction of the Company Damages <i>Angela Somers</i> (4:00 - 5:00pm)
5:30 - 6:30pm	Rising Stars Happy Hour (invitation only)						
5:30 - 8:30pm	PRESIDENT'S RECEPTION & SILENT AUCTION DUELING PIANOS ENTERTAINMENT						

TUESDAY, AUGUST 27

	BUSINESS VALUATION 1	BUSINESS VALUATION 2	MULTI-DISCIPLINE	MTS	GJ	REAL PROPERTY	ARM
7:00 - 8:00am	BREAKFAST						
7:00 - 7:45am	Early Riser Session: Collaboration for the Future						
8:00 - 9:00am	IRS Valuation Update - What Appraisers Need to Know <i>Cheryl Teifer</i> <i>Frank Molinari</i>	IRS Valuation Update - What Appraisers Need to Know <i>Cheryl Teifer</i> <i>Frank Molinari</i>	IRS Valuation Update - What Appraisers Need to Know <i>Cheryl Teifer</i> <i>Frank Molinari</i>	Two Wild & Crazy Guys Talk About Insurance Appraisals <i>Fernando Sosa, ASA</i> <i>David Koller, ASA</i>	Geuda Sapphire <i>Sheahan Stephan</i>	Aristotle's Three Artistic Proofs Applied to Collateral Valuation Policy <i>John Russell</i>	IRS Valuation Update - What Appraisers Need to Know <i>Cheryl Teifer</i> <i>Frank Molinari</i>
9:00 - 9:05am	Change Break						
9:05 - 10:05am	A Holistic View of Small Stock Premiums <i>Adam Smith, ASA</i> <i>Anthony Pumphrey, ASA</i>	How to Have More Influence and Impact in the Courtroom <i>Deborah Johnson</i>	How to Have More Influence and Impact in the Courtroom <i>Deborah Johnson</i>	Semiconductor Fab Valuations: Things to Consider <i>Jaclyn Cannici, ASA</i>	Provenance and Grading of Pink Diamonds: Argyle and non-Argyle From World Sources <i>Branko Deljanin</i>	How to Have More Influence and Impact in the Courtroom <i>Deborah Johnson</i>	How to Have More Influence and Impact in the Courtroom <i>Deborah Johnson</i>
10:05 - 10:30am	BREAK ASK THE EXPERT - Lightning Sessions				BREAK ASK THE EXPERT - Lightning Sessions		
10:30am - 12:00pm	The Effect of Size on Betas & Volatility <i>Marina Kagan</i>	What Experts Need to Know: A View from the Bar and the Bench <i>Allan Mayefsky</i> <i>Honorable Matthew Cooper</i> <i>Kenneth Pia, ASA</i> <i>Jay Fishman, FASA</i>	What Experts Need to Know: A View from the Bar and the Bench <i>Allan Mayefsky</i> <i>Honorable Matthew Cooper</i> <i>Kenneth Pia, ASA</i> <i>Jay Fishman, FASA</i>	Market Update Round Tables Renewable Energy Machine Tools Oil & Gas Mining Trucks & Trailers	Updates on the Current Natural Fancy Colored Diamond Market <i>Alexander Eblen</i>	What Experts Need to Know: A View from the Bar and the Bench <i>Allan Mayefsky</i> <i>Honorable Matthew Cooper</i> <i>Kenneth Pia, ASA</i> <i>Jay Fishman, FASA</i>	What Experts Need to Know: A View from the Bar and the Bench <i>Allan Mayefsky</i> <i>Honorable Matthew Cooper</i> <i>Kenneth Pia, ASA</i> <i>Jay Fishman, FASA</i>
12:00 - 1:00pm	Advanced Business Valuation Conference LUNCH			International Appraisers Conference LUNCH ON OWN			
1:00 - 2:00pm	Firm Quality and Impact on the Size Effect <i>Roger Grabowski, FASA</i> <i>Anas Aboulamer</i>	Expert Witness: Know Your Audience <i>Joel Levin</i>	Expert Witness: Know Your Audience <i>Joel Levin</i>	What Do Financial Institutions Look for in Appraisals? <i>Paul Cogley, ASA</i>	Blockchain Fundamentals for the Gemstone and Diamond Industry <i>Scott Austin</i>	Expert Witness: Know Your Audience <i>Joel Levin</i>	Expert Witness: Know Your Audience <i>Joel Levin</i>
2:00 - 2:30pm	BREAK ASK THE EXPERT - Lightning Sessions						
2:30 - 3:30pm	Discount for Lack of Marketability When the Restriction Period Is Long <i>John Finnerty</i>	Valuation of Hedge Fund Management Firms <i>Vladimir Korobov</i>	Technology for the Appraiser <i>Garrett Schwartz, ASA</i>	Identifying Characteristics of Fabricating Equipment <i>Alec Story, ASA</i>	Diamond Portrait Jewels: A Case Study <i>David Wolf, ASA</i> <i>Benjamin Zucker</i>	Using Mobile Technology to Improve Appraiser Efficiency & Practical Issues Dealing with Bifurcated Appraisals <i>David Doering, ASA</i> <i>Shane Weber, ASA</i>	Cross Discipline Approach to Specialized Markets <i>Richard Gilmore, FASA</i>
3:30 - 3:35pm	Change Break						
3:35 - 4:35pm	Cost of Capital Data Choices: Duff & Phelps Navigator vs. BV Resources Cost of Capital Professional <i>Jim Hiltchner, ASA</i>	Valuing Debt in a Down Market - Implications from the New AICPA PE/VC Guide <i>Amanda Miller</i> <i>Shaan Elbum</i>	How to Overcome Common Obstacles to Marketing and Achieve Success <i>Mellanie Bartlett</i> <i>Debby Sweeney</i>	How to Pass an Audit Review with Flying Colors <i>Michael Crismyre, ASA</i>	One Trip Around the Sun: Legal Updates <i>Tiffany Stevens</i>		The Appraiser and Review of the Appraiser's Work in Alternative Dispute Resolution <i>John Levitske, ASA</i> <i>Leslie Berkoff</i>
CONFERENCE ADJOURNS							