ASA's

Gems & Jewelry

Guide to Professional Accreditation



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Congratulations on your decision to earn a professional designation from ASA! You should be proud of what you have accomplished thus far, and we are happy to help you move through the process of achieving either the Accredited Member (AM) or the Accredited Senior Appraiser (ASA) designation.

This guide will provide you with clear, step-by-step instructions on how to earn your designation. In addition, ASA has dedicated staff members specifically trained in your discipline's accreditation process to help you with any questions or concerns that may arise. ASA's GJ credentialing specialist may be reached by calling our member service center at (800) 272-8258 or (703) 478-2228.

Version 7.24

ASA's Advancement Process

Is It True?

Yes. It is true. The ASA advancement process does take time. When ASA receives your completed accreditation file, it is sent out for peer-review to two (2) GJ reviewers serving on the ASA International Board of Examiners (BOE). These reviewers go through your entire accreditation package. The initial reviewer will complete an evaluation of your file within ten to fifteen (10-15) business days and return the packet to ASA Headquarters. The file is then sent to a second reviewer who also has ten to fifteen (10-15) business days to review and return your file. You will receive notifications during each stage of the accreditation process so you may track your progress.

How Do I Submit My Accreditation Application Package?

Once you have completed all the necessary requirements, you may submit your accreditation application online. You will receive an email notification from ASA Headquarters once your completed application has been received.

What Happens While My Reports Are Out for Review?

While your reports are being reviewed, the GJ credentialing specialist will verify all the information provided on your application and will contact you to discuss any questions or concerns regarding your experience, education, and ethical standing.

When Will I Get Some News?

You will receive notifications from us during each stage of your accreditation process. If both reviewers take their allotted ten to fifteen (10-15) business days to process your file, it could take two to four (2-4) weeks before you are notified of your final results. Your advancement to Accredited Member (AM) or Accredited Senior Appraiser (ASA) is complete once the International Board of Examiners (with the assistance of the GJ credentialing specialist) approves your full-time appraisal experience, educational background, and appraisal reports and determines you have successfully completed the education requirements of the GJ discipline. Once approved, you will be awarded your designation. Your certificate and pin will be sent shortly thereafter.

What if My File is Not Approved?

If some portion of your application/report fails to meet ASA guidelines, you will be provided comments on what needs to be resubmitted or repeated. If you do not agree with the decision reached by the BOE, you may forward a written appeal to the attention of the BOE Vice Chair – GJ, in care of ASA Headquarters.

Gems & Jewelry (GJ) Guidelines

The Designation Process

Applicant

Within the first ten (10) months of membership, applicants need to complete:

ASA Ethics Exam



Candidate

To apply for a designation with ASA, Candidates must first complete the following:

GJ Principles of Valuation (POV) Courses

GJ201, GJ202, and GJ203

GJ Discipline Exam



Submit GJ Online Advancement Application

Once you have 700 hours of general Gems & Jewelry experience and a minimum of 1,800 hours (1 year) of market-related Gems & Jewelry appraisal experience performing any aspect of valuation services; **OR** 700 hours of general Gems & Jewelry experience and a minimum of 4,500 hours (2.5 years) of market-related Gems & Jewelry collateral (non-appraisal) experience in the area of specialization (AM) or five (5) years full-time experience (ASA), you may submit your GJ Advancement application packet to include:

Online Accreditation Application
Copy of Gemological Diploma
Proof of Required Education
Appraisal Experience Log
Two (2) Appraisal Reports (requirements outlined on page 9)

^{*} Members in GJ, MTS, and PP must use the <u>Personal Property Specific</u> USPAP courses to meet their USPAP continuing education requirements. For international members where USPAP is not applicable, please contact the <u>GJ credentialing specialist</u>.

Prerequisites

Before applying for a designation in GJ, please be sure you meet the following prerequisites:

- 1. You are a Candidate and your USPAP continuing education requirements are up-to-date (if applicable);
- 2. You have met the GJ discipline education requirements*;
- 3. You passed the GJ discipline exam;
- 4. You have met the college education requirement (or its equivalent); which includes: Hold a gemological diploma (G.G., FGA, FGAA). If you have a gemological diploma from a different association or educator, please contact us.

If applying for the ÂM (Accredited Member): You have 700 hours of general Gems & Jewelry experience and a minimum of 1,800 hours (1 year) of market-related Gems & Jewelry appraisal experience performing any aspect of valuation services; OR 700 hours of general experience and a minimum of 4,500 hours (2.5 years) of market-related Gems & Jewelry collateral (non-appraisal) experience in the area of specialization. If applying for the Accredited Senior Appraiser (ASA): You have a minimum of 9,000 hours (5 years) of full-time appraisal experience (1,800 hours = one (1) year of work experience).

^{*} Please note, if it has been more than ten (10) years since you passed the GJ Principles of Valuation courses, The International Board of Examiners reserves the right to determine if the courses are still acceptable toward AM or ASA accreditation.

Professional Education Equivalency Certification Program (PEECP)

Applying Education from Other Appraisal Organizations

Appraisers who are members of and hold equivalent designations with other appraisal organizations may use education hours credited to their designation toward the one hundred and twenty (120) hours of theory education required by the Appraisal Qualifications Board (AQB) of the Appraisal Foundation (of which ASA is a sponsor). All those applying education from other appraisal organizations will need to join ASA and reach Candidate status before applying for the AM or ASA designation.

ASA accepts appraisal theory education hours as follows:

International Society of Appraisers (ISA)

Certified Appraiser of Personal Property (CAPP) - Must complete GJ202 OR GJ203 Accredited Member Credential (ISA AM) - Must complete GJ202 and GJ203

American Gem Society (AGS)

Independent Certified Gemologist Appraisers (ICGA) - Must complete GJ202 and GJ203

National Association of Jewelry Appraisers (NAJA)

Certified Senior Members (CSM) - Must complete GJ202 and GJ203 Certified Master Appraiser (CMA) – Must complete GJ202 and GJ203

Master Valuer Program

Must complete GJ202 and GJ203

Appraisers Association of America (AAA)

Certified Members and Accredited Members – Must complete GJ202 and GJ203

To obtain an ASA designation through an approved equivalency, candidates need to:

- Complete ASA's online application and the requirements to be a Candidate;
- Complete the education requirements as noted above;
- Work with an ASA-assigned mentor on GJ report writing requirements;*
- Submit an online accreditation application including:
 - 1. Current proof of theory education or designation from compeer association:
 - Documentation verifying Graduate Gemologist diploma and student number or gemological diploma from an internationally recognized gemological association or school;
 - 3. Current CV Applicant may also be asked to submit a basic appraisal log documenting appraisal experience;
 - 4. Two (2) appraisal reports meeting the requirements outlined on page 9; and
 - 5. Completed GJ Appraisal Report Checklist to accompany each report submitted.

Upon successful review of the entire accreditation application and reports by the International Board of Examiners (BOE), the Candidate will be awarded the Accredited Senior Appraiser (ASA) designation.

*The bridging candidate's background will be submitted to the Gems & Jewelry Vice Chair on the Board of Examiners to determine status and to assign a mentor. The mentor will be a current or past member of the Board of Examiners, or an individual approved by the GJ Education Chair and Board of Examiners for this purpose.

Master Gemologist Appraiser®

The Master Gemologist Appraiser® (MGA) certification is one of the most respected in the gems and jewelry appraisal profession. In order to achieve this level of distinction, one must already be an Accredited Senior Appraiser (ASA) or you may apply simultaneously for ASA designation and MGA certification.

Applying for the MGA®

In addition to the requirements for the Accredited Senior Appraiser (ASA) designation, candidates for the MGA also need to:

- Successfully complete an advanced class in gemology or jewelry connoisseurship (GJ209 series);
- Successfully complete ASA's MGA practical exam (GJ210);
- Submit proof of Color Vision Testing*;
- Submit proof of lab equipment (see below); and
- Submit completed application and fee.

Required Lab Equipment

- Binocular Microscope, minimum 45 power magnification, bright field and dark field illumination, zoom capability
- Diamond Color Grading Light Source
 - Master Diamond Set You must have a minimum of five (5) stones
- Scales
 - Diamond Scale- accurate to .005 ct. or .001 gram
 - Pennyweight or Gram Scale accurate to .10 dwt or .1gram
- Millimeter Measuring Device—accurate to .1 mm minimum with high setting attachment
 - Certified Gauge Blocks (two (2) required)
 - Ultraviolet Light Source must have longwave and shortwave capability
 - Diamond Thermal Tester
 - Colored Stone Color Grading System
 - Refractometer with Polarizing Filter
 - Polariscope with Optic Condensing Sphere
 - Spectroscope
 - Fiber-Optic Light Source
 - Monochromatic Light Source or filter
 - Precious Metal Testing Capability
- Photographic Equipment—both macro (full scale) and micro required
- Radiation Monitor (optional but strongly suggested)

Online Application

If you already have your ASA designation and would like to apply for the MGA certification, you may complete that application online. If you are applying for both the ASA designation and the MGA certification at the same time, please contact <u>ASA's credentialing specialist</u> at ASA Headquarters for application instructions.

^{*}Color vision testing may be performed by any ophthalmologist or optometrist within the last five (5) years.

Appraisal Experience Requirements

Full-Time Equivalent Experience

ASA defines full time appraisal experience as 1,800 hours per year (40 hours per week for 48 weeks).

- The Accredited Member (AM) designation requires 700 hours of general Gems & Jewelry experience and a minimum of 1,800 hours (1 year) of market-related Gems & Jewelry appraisal experience performing any aspect of valuation services OR 700 hours of general Gems & Jewelry experience and a minimum of 4,500 hours (2.5 years) of market-related Gems & Jewelry collateral (non-appraisal) experience in the area of specialization.
- The Accredited Senior Appraiser (ASA) designation requires five (5) years full-time appraisal experience (9,000 hours)

Collateral Experience

Collateral experience is work experience not directly related to determining authenticity or value. The GJ Committee accepts two and a half (2.5) or more years of approved collateral experience as equivalent to one (1) year of full-time appraisal experience when applying for the ASA designation.

Approved collateral experience includes, but is not limited to:

- Attending auctions
- Creating jewelry
- Running a jewelry store
- Working at a jewelry store or another jewelry authority
- Inventory control

Collateral experience applied toward degree equivalency <u>may not</u> be simultaneously applied toward appraisal experience.

Understanding the Appraisal Experience Requirement

Candidates need to supply sufficient documented appraisal experience to allow the Board of Examiners to determine if their experience meets the requirements for advancement. The experience must be relevant to the Gems & Jewelry discipline.

Preparing an Appraisal Experience Log

Experience logs are common in the business world and an excellent tool for all appraisers to keep track of their assignments. The sample log shown below is an example and the definitions may not apply to your type of appraisal assignment. In that case, you should develop a log of your own that better suits your needs. Just be sure you can document the number of appraisals you have completed and other pertinent information.

An appraisal experience log is helpful to the International Board of Examiners to verify your appraisal experience. It should cover a period of two (2) years or five (5) years of full-time experience, depending on whether you are applying for the AM or the ASA designation.

If you use appraisal software, contact your developer for assistance with developing an appraisal log.

Use the Experience Summary Log below to summarize your data. For each month, COUNT the number of appraisals. ESTIMATE the number of items, the approximate value for the month and the percentage of your working life devoted to appraising for that month (to include research, etc.). Remember, you need to count the appraisals, but you do not need to go back to each appraisal and add up the total value of items appraised. You may estimate it.

Appraisal Experience Log Summary Sample

| Appraisal Experience Log Summary | | | | | |
|----------------------------------|-------|-------------------------|-----------------------------------|--|--------------------------------|
| Year | Month | Number of Appraisals | Approximate Number of Items | Approximate Cumulative Appraised Value | % of Month Spent Appraising |
| | | | | | |
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Appraisal Reports

What Type of Reports Should be Submitted?

Two (2) comprehensive appraisal reports must be submitted when applying for advancement. Students completing GJ201, GJ202 and GJ203 will complete these reports as a part of their course requirements and may then submit them for advancement. Be sure you upload your reports in a searchable file format.

Report 1 - For the intended use of Scheduling Insurance Coverage. The relevant markets and research may be summarized. Owners and employees of jewelry stores may not use items that the store has sold.

Report 2 - For the intended use of calculating estate taxes or for non-cash charitable contribution where Fair Market Value is the appropriate type of value. Be sure to cite the appropriate definition from US Federal regulations. The relevant market must be described, comparable sales must be documented, and the analysis of the data explained. (For non-US candidates, contact us).

What is Required in an Appraisal Report?

Each appraisal report must contain a minimum of four (4) items that meet the following parameters:

- One (1) item which contains a diamond that warrants a plot;
- One (1) item which contains an important colored gemstone;
- One (1) item or watch considered antique or vintage; and
- One (1) item of the candidate's choosing.

All Candidates are required to submit a completed <u>ASA Gems & Jewelry Appraisal Report Checklist</u> with each report.

Submitting Appraisal Reports for Review

- 1. Appraisal reports submitted for advancement must comply with the following standards and requirements:
 - Uniform Standards of Professional Appraisal Practice (USPAP*), Standards 7 and 8
 - ASA's Principles of Appraisal Practice and Code of Ethics, Sections 6.2 and 8
 - ASA Gems & Jewelry Appraisal Report Checklist
- 2. Appraisal reports submitted for advancement must be presented in a clear and logical manner; and must summarize or explain (in detail appropriate to the intended use) the relevant market and research and analysis of comparable sales data.
- 3. Appraisal reports submitted for advancement must have been done for a client within the last two (2) years or have been compiled from actual reports within that time frame. If actual reports are submitted, client information must be redacted, or a signed Appraisal Report Release Form (page 13) must accompany the report. If redacted reports are submitted, an Altered Appraisal Report Release Form (page 13) must also be submitted.
- 4. If a Candidate completed the work on the appraisal, but a principal of the firm signed the report, the principal should provide a signed letter indicating that the Candidate did the work on the report.

^{*} Members in GJ, MTS, and PP may only use the <u>Personal Property Specific</u> USPAP courses to meet their USPAP continuing education requirements. If USPAP is not applicable to you, contact <u>credentials@appraisers.org</u>.

Online Accreditation Application Checklist

Online Application

ASA's accreditation application process may be completed online. Please be sure all of the items below have been confirmed and/or submitted during the online application process. Should you have any questions along the way, please contact the GJ credentialing specialist for assistance.

AM and ASA Accreditation Application Checklist You are a Candidate and your USPAP continuing education requirements are up to date (if applicable). You passed the GJ Principles of Valuation (POV) courses (GJ201, GJ202, GJ203) or submitted the appropriate documentation if applying through an equivalency. You passed the GJ Discipline Exam You submitted a copy of your Graduate Gemologist diploma and student number or provided a gemological diploma from an internationally recognized gemological association or school; OR You uploaded a copy of your college diploma/transcript or uploaded the College Degree Equivalency Form if you do not have a degree (page 12). You uploaded an appraisal experience log documenting your experience. AM: Either 700 hours of general experience and a minimum of 1,800 hours (1 year) of market-related Gems & Jewelry appraisal experience performing any aspect of valuation services; OR 700 hours of general experience and a minimum of 4,500 hours (2.5 years) of market-related Gems & Jewelry collateral (non-appraisal) experience in the area of specialization. ASA: A minimum of 9,000 hours (5 years) of full-time appraisal experience or the equivalent part-time experience (example on page 8). You uploaded two (2) comprehensive appraisal reports performed for an actual client or compiled from actual reports within the last two (2) years (page 9). You uploaded and completed a GJ Appraisal Report Checklist to accompany each report. You uploaded a signed release form if applicable (page 13). You signed the online affirmation statement. You completed and submitted the online application.

Changes to College Education Requirement

The Appraisal Foundation (TAF) requires all candidates pursuing accreditation with ASA in the PP, GJ and MTS disciplines fulfill thirty (30) semester hours of college-level education (equivalent to 450 hours of classroom time). Alternatively, candidates may present other education deemed equivalent by the Board of Examiners as noted below. All candidates are required to submit approved documentation verifying the completion of this prerequisite when applying for accreditation. ***

This requirement may be met by supplying documentation for one of the following options:

- A Gemologist diploma from the GIA (comprising 840 hours of classroom/lab time) or an equivalent diploma from a recognized, reputable gemological education institute.
- Hold an Associate degree, or higher, from an accredited college, junior college, community college, or university
- <u>International Members Only</u>: Candidates with a college degree from a foreign country may have their education evaluated for "equivalency" by one of the following:
 - 1. An accredited, degree-granting domestic college or university;
 - 2. The American Association of Collegiate Registrars and Admissions Officers (AACRAO);
 - 3. A foreign degree credential evaluation service company that is a member of the National Association of Credential Evaluation Services (NACES); or
 - 4. A foreign degree credential evaluation service company that provides equivalency evaluation reports accepted by an accredited degree-granting domestic college or university or by a state licensing board that issues credentials in another discipline.

^{*} Those who became candidate members prior to January 1, 2018, are not required to submit documentation related to thirty (30) semester hours of college-level education or its equivalency

^{**} If you do not have thirty (30) hours of college-level education, please submit your education and work experience to ASA and contact the GJ Credentialing specialist.

College Degree Equivalency Form

| Name o | of Candidate | |
|----------|--|----------------|
| A colle | ge degree represents four (4) years of education beyond the high school level. Such a | degree means |
| the indi | vidual has completed approximately one hundred and twenty (120) semester hours of | r one hundred |
| and eig | hty (180) quarter hours of college courses. This total does not include class preparation | on, laboratory |
| work, s | tudy time or completing term papers and special projects. For ASA equivalency, four | r hundred and |
| | 50) classroom hours is equivalent to thirty (30) creditable college hours or one (1) years | |
| Attach t | o this application all appropriate documentation to support your equivalency as descr | ribed below: |
| 1. | Graduate Gemologist diploma (or the equivalent) | 1 year |
| 2. | College/university courses completed (attach transcripts with grades) | years |
| 3. | Professional membership and/or designations in other appraisal organizations or | years |
| | related to a Candidate's field of expertise may qualify as the equivalent | |
| | for up to two (2) years towards a college degree | |
| 4. | Seminars, courses, conferences, and lectures with one (1) full day equivalent | hours |
| | to one (1) credit hour of college coursework | |
| 5. | Articles, papers and/or books published | hours |
| 6. | Two (2) years of full-time appraisal experience may be credited as one (1) year of | years |
| | college over and above the experience requirement of two (2) years for Accredite | d Member or |
| | five (5) years for Accredited Senior Appraiser. This experience is limited to one (1) years equivalency. | ear of college |
| 7. | Two (2) years of business/work experience that is not appraisal or valuation | years |
| | related may be credited toward one (1) year of college. This is limited to a | |
| | total of two (2) years of college equivalency. Any experience credited toward | |
| | degree equivalency may not also be credited toward appraisal experience. | |
| experier | certify the above equivalencies are a true and correct representation of my applicable ace. I understand that any misrepresentation may result in the denial of my application for acceptopriate disciplinary actions under ASA's constitution, bylaws and administrative rules. | |
| Signatu | are of Candidate Date | |

Appraisal Report Release Form

The release statements below will be found online during the application process and can be completed at that time. Candidates should use the statement best suited for their report.

Appraisal Report Release Form

This form must be signed by Candidates using appraisal reports containing a client's name and information. In addition, a signed letter from the client giving written permission to use the report for accreditation purposes must accompany this form. Each applicant for accreditation as an Accredited Member or Accredited Senior Appraiser is requested to proceed in conformance with ASA's Code of Ethics.

| I have requested and received authorization from my client(s) that the appearance herewith may be used for professional examination review purposes by the Examiners for its evaluation as part of my accreditation application designation. | ASA International Board of |
|--|--------------------------------|
| Signature of Candidate | Date |
| Print Name | |
| -or- | |
| Altered Appraisal Report Release Form | |
| This form must be signed by Candidates using appraisal reports where identifying information has been changed. | the client's name and other |
| I hereby affirm that the appraisal report submitted for accreditation purposes for a client; however, the client's name and identifying information has been permission and submitting a client release and accompanying letter of appropriate the control of the con | n altered in lieu of obtaining |
| Signature of Candidate | Date |
| Print Name | |

Additional Information

Moving From AM to ASA in GJ

Any GJ Accredited Member (AM) may apply to advance to Accredited Senior Appraiser (ASA) status by:

- Completing the online AM to ASA accreditation application; and
- Uploading an appraisal experience log demonstrating a total of five (5) years of full-time Gems & Jewelry appraisal experience (or the equivalent).

Maintaining Your Designation

All designated members are required to submit evidence of professional growth by obtaining one hundred (100) hours of continuing education and/or participation in professional activities every five (5) years to maintain their AM and ASA designations. This includes twenty (20) hours of appraisal theory as required by the AQB. ASAs who do not reaccredit will be reverted to the grade of Accredited Member (AM). AMs who do not reaccredit will be reverted to the grade of Candidate. Information and reminders are sent by ASA Headquarters providing ample notice of your upcoming reaccreditation due date.

Earning an Additional Designation in GJ

Any Accredited Senior Appraiser (ASA) in good standing in disciplines other than GJ may apply for Accredited Senior Appraiser (ASA) status in the GJ discipline. The procedure is as follows:

- Successfully complete GJ201, GJ202, GJ203;
- Successfully complete the discipline examination (if required);
- Ensure your USPAP continuing education requirements are up-to-date (if applicable);
- Complete the online application and upload an appraisal log documenting (at minimum) three (3) years of full-time/equivalent appraisal experience in the GJ discipline;
- Upload two (2) appraisal reports demonstrating knowledge in the GJ discipline; and
- Upload documentation verifying G.G. diploma and student number or gemological diploma from an internationally recognized gemological association or school.

Please contact the GJ credentialing specialist for other specific requirements or to answer any questions.