

From the RPC Chair Sam Luceno, FASA

Dear Fellow ASA Real Property Members,

This will be my last opportunity to write to you using the ASA RP e-Journal. My term as Real Property Committee (RPC) Chair will come to an end this June and it has been an honor and pleasure serving and representing you, the ASA-RP Members. Working alongside so many talented and dedicated RPC Members with the sole purpose of serving ASA's Real Property Members has made it possible to overcome many hurdles and accomplish several worthwhile goals.

Much has been accomplished over these past four years and the stage has been set to accomplish many more goals in the near future.

- ASA RP Members now have an e-Journal where you have an opportunity to share your knowledge and express your thoughts. A special thank you goes out to Micheal Lohmeier, FASA, Editor and Kurt Kielisch, ASA, Assistant Editor.
- A new ASA-RP Website is under construction which will further enhance communications and provide for a storage of knowledge along with valuable links and much more.
- The ASA and AM designations have been strengthened in several ways and a clearer and direct process is in place for advancement.
- Our Public Relations efforts have been expanded with the intent of increasing recognition and appreciation of and for the ASA Real Property appraiser. We need to keep up this effort and, in fact, increase our exposure.
- We have established reciprocity with the Massachusetts Board of Real Estate Appraisers (MBREA) and the National Association of Independent Fee Appraisers (NAIFA) and are waiting for a response from the Boards of a select few additional compeer organizations.
- A new and exciting appraisal specialty has been established, Ad Valorem/Mass Appraisal (Residential & General), which will greatly expand our existing Ad Valorem designation. With pleasure I can announce that we have two NEW ASA Ad Valorem/Mass Appraisal members (one Residential and one General) and one more has made application. On May 21 this year, a FREE introduction Ad Valorem/Mass Appraisal webinar was presented by Micheal Lohmeier, FASA, Paul Roberts, ASA, and Kristen Sieloff, ASA, MMAO(4) and has received RAVE REVIEWS!!!
- We are currently working on at least two more appraisal specialties one of which is in process and one is under study.
- ASA Legislative Affairs Committee has been working very hard by communicating and lobbying on behalf of Real Property Appraisers. The

outcome of most battles has been in our favor. Those that have been lost are not forgotten and may be revisited in the future.

- In the very near future we will be offering what has been critiqued as the BEST “Going Concern” Appraisal Course offered anywhere in the country. This course had been developed by a highly respected ASA RP Member, Deane Wilson, and has been sanctioned by the ASA Business Valuation Committee.
- We anticipate offering several unique RP Valuation Courses for continuing education over the next eighteen (18) months. Look for future announcements. You will not find these courses anywhere else in the country.
- Our last three years of offering real property educational programs at the ASA International Conference have been very well received by all those who attended and we look forward to a GREAT Ed program this year in San Antonio, TX. A large percentage of these programs have been and will continue to be multi-disciplinary in nature including business, machinery & equipment, and real property valuation topics.

I wish to extend my sincere THANK YOU to all of you who have stepped-up and offered your time and talent in serving on committees and sub-committees, taskforces, writing articles for the e-Journal, as course developers and instructors, speakers/presenters, and much more. I am certain that our ASA-RP Members appreciate your hard work and dedication. I also wish to offer my appreciation to all ASA-RP Members who have supported the Real Property Committee and understand the challenges that we RP Appraisers face.

Lastly, I ask that you continue to offer your support and dedication to my successor and all the ASA-RPC Members. They are truly dedicated individuals who offer their time and talent with no compensation or re-imbusement.

Best wishes,



Samuel F. Luceno, M.S., FASA
RPC Chair

RP Committee Members, Ex Officio Members, and Taskforce Leaders:

Barry Alperin, ASA

Allen Bealmear, ASA

Lorrie Beaumont, ASA

Larry Cowart, ASA

Ernie Demba, FASA

Richard Gilmore, FASA

Tim Griffith, ASA

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Byron Hinton, ASA

Ray Krasinski, ASA

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Dave Lewis, ASA
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Karen Mann, ASA
Les Miles, FASA
Ray Mattison, ASA
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