



**2020 International Appraisers Conference
October 12-13, 2020
Virtual**

This schedule is subject to change.

I certify that I have attended or reviewed those sessions indicated with an [X].

NOTE: Other organizations may require a copy of the conference program be provided along with this form.

Attention ASA Designated Members: Do **not** submit this form to ASA's International Headquarters. All ASA designated members (AM, ASA, and FASA) must retain this form in their personal files for reaccreditation purposes and apply the credits during their online reaccreditation application process.

Multi-Discipline Sessions		Mark [X] if attended
Monday, October 12, 2020		
Welcome, Opening Remarks & Keynote Address	90 minutes	
How to Market Your Professional Designation	60 minutes	
Gift and Estate Tax Appraisals: an Estate Planner's Perspective	60 minutes	
The Compelling Use of Business Valuation Appraisals in Litigation	60 minutes	
ASC842: Accounting and Valuation Implications for FASB's New Lease Guidance	60 minutes	
Convergence of Disciplines: Hotel Appraisal	90 minutes	
Tuesday, October 13, 2020		
Litigation in Valuation	180 minutes	
Malpractice Defense & Insurance	60 minutes	
80/20: Profitability and Growth	60 minutes	
Advisory Opinion 20: Opinion of Value	60 minutes	
Total for multi-discipline sessions - maximum of 780 minutes		

Machinery and Technical Specialties		Mark [X] if attended
Monday, October 12, 2020		
Welcome, Opening Remarks & Keynote Address	90 minutes	
Modeling...Beyond the Math	60 minutes	
Cell Towers and Cellular Communications Equipment	60 minutes	
Valuation of Offshore Exploration and Production Equipment	60 minutes	
All Wine Tanks are not Created Equal	60 minutes	
Valuing Process Plants: Tricks of the Trade	90 minutes	
Tuesday, October 13, 2020		
Exceeding USPAP With Your Report Writing	60 minutes	
Appraisal of Cannabis Industry Equipment	60 minutes	
Valuation Principles for Healthcare Facilities	60 minutes	
Research 2020: Sources, Best Practices, & International Considerations	60 minutes	
80/20: Profitability and Growth	60 minutes	
Roundtable Market Sessions	60 minutes	
Total for Machinery and Technical Specialties sessions - maximum of 780 minutes		

Appraisal Review and Management		Mark [X] if attended
Monday, October 12, 2020		
Welcome, Opening Remarks & Keynote Address	90 minutes	
How to Review a Business Economic Damages Report	60 minutes	
Gift and Estate Tax Appraisals: an Estate Planner's Perspective	60 minutes	
The Compelling Use of Business Valuation Appraisals in Litigation	60 minutes	
Appraisal Review: Process vs Technical Knowledge	60 minutes	
Convergence of Disciplines: Hotel Appraisal	90 minutes	
Tuesday, October 13, 2020		
Litigation in Valuation	180 minutes	
Malpractice Defense & Insurance	60 minutes	
The Art of Testifying Remotely	60 minutes	
Advisory Opinion 20: Opinion of Value	60 minutes	
Total for Appraisal Review and Management sessions - maximum of 780 minutes		

Real Property		Mark [X] if attended
Monday, October 12, 2020		
Welcome, Opening Remarks & Keynote Address	90 minutes	
How to Review a Business Economic Damages Report	60 minutes	
Using and Misusing Regression Analysis in Valuation	120 minutes	
Appraisal Review: Process vs Technical Knowledge	60 minutes	
Convergence of Disciplines: Hotel Appraisal	90 minutes	
Tuesday, October 13, 2020		
Litigation in Valuation	180 minutes	
Malpractice Defense & Insurance	60 minutes	
80/20: Profitability and Growth	60 minutes	
Advisory Opinion 20: Opinion of Value	60 minutes	
Total for Real Property sessions - maximum of 780 minutes		

Note: Above RP section only for ASA reaccreditation credits.

Personal Property		Mark [X] if attended
Monday, October 12, 2020		
Welcome, Opening Remarks & Keynote Address	90 minutes	
The Gray Market: Valuing Unauthenticated Objects	60 minutes	
Architectural Artifacts: Meaningful and Marketable	60 minutes	
Paintings and Works on Paper: Conservation and Condition Impacting Value	60 minutes	
The Tiffany Ceiling: Taking on a Challenging Assignment	60 minutes	
Appraisers as Liaison: Estate Planning Considerations and Tax Strategies	90 minutes	
Tuesday, October 13, 2020		
Signs of Change: Recent Market Milestones in Modern Design	60 minutes	
Vida Americana: Analyzing Latinx Art	60 minutes	
Mineral, Crystal and Lapidary Objects of Substance: Digging in the Market	60 minutes	
Creation to Consumption: Sculpture Fabrication Costs and Considerations	60 minutes	
The African-American Fine Art Market	60 minutes	
Valuation Methodology and Applying the IRS Substantiation Rules	60 minutes	
Total for Personal Property sessions – maximum of 780 minutes		

Business Valuation (Track 1)		Mark [X] if attended
Monday, October 12, 2020		
Welcome, Opening Remarks & Keynote Address	90 minutes (SKA)	
Big Market Delusion	60 minutes (SKA)	
You Get What You Pay For: Voting, Non-Voting, and Supervoting Shares	60 minutes (SKA)	
Potential Pitfalls of FCF Forecasting in the Terminal Period	60 minutes (SKA)	
Update on Valuation Cases in Delaware	60 minutes (SKA)	
Applying Environmental, Social and Governance Standards to Valuations	90 minutes (SKA)	
Tuesday, October 13, 2020		
Popularity: Pricing and Premiums	60 minutes (SKA)	
M&A and Valuations: Skilled Nursing And Assisted/Independent Living Facilities	60 minutes (SKA)	
International Cost of Capital: Understanding and Quantifying Country Risk	60 minutes (SKA)	
The Good, Bad and Ugly Truths About Valuing Convertible Debt	60 minutes (AA)	
"Volatility Haircut" in Convertible Debt Valuation	60 minutes (AA)	
When Beta Breaks Down: Practical Approaches to Improving Cost of Capital Estimates	60 minutes (SKA)	
Total for Business Valuation Track 1 sessions – SKA-660 AA-120 T-0		

Business Valuation (Track 2)		Mark [X] if attended
Monday, October 12, 2020		
Welcome, Opening Remarks & Keynote Address	90 minutes (SKA)	
Why LEAP's Provide Defendable Discounts for Lack of Marketability (DLOM's)	60 minutes (SKA)	
Estimating Long Term Growth Rates	60 minutes (SKA)	
Valuation Enforcement Cases – SEC and IRS Valuation Controversies	60 minutes (SKA)	
Early Stage Valuation: A Fair Value Perspective	90 minutes (AA)	
Tuesday, October 13, 2020		
Top 15 Glitches of Valuation Reports for ESOP Purposes	60 minutes (SKA)	
TCJA, Kress, Jones, and Cecil: Where Do We Go From Here	60 minutes (T)	
FASB Update	60 minutes (AA)	
Business Valuation After ASC842	60 minutes (AA)	
Using Management's Forecasts Under the Mandatory Performance Framework	60 minutes (AA)	
Total for Business Valuation Track 2 sessions – SKA - 330 AA - 270 T- 60		

Bonus		Mark [X] if attended
Monday, October 12 – Tuesday, October 13		
PA credits for full attendance, including multi-discipline sessions	180 minutes	

Note: Some sessions may appear under multiple disciplines. Credit may only be granted once for the attendance of a session.

Total: _____ minutes attended
ASA reaccreditation credits are based on a 50-minute hour

To calculate the amount of CE credits you have earned for attending this event, using the form above, you will simply need to add your total minutes attended and place that number in **Box A**. Then divide the number in **Box A** by the number (50) in **Box B** and place your new total in **Box C**.

Total minutes attended: **BOX A**
÷ **BOX B**
Total minutes attended divided by 50 = **BOX C**

I, _____, certify that I have attended

Participant's Name (print)

the above-described conference sessions for the number of hours listed above. I am aware that any misrepresentations by me may be subject to disciplinary action.

Participant's Signature

**Member Number
(if applicable)**

Date