

Dan Daitchman, ASA
Election Biography

Member since 2012

Accredited Member designation 2014-2017

Accredited Senior Appraiser designation 2017-present

Business Valuation Committee – At Large Member 2022-present

Board of Examiners – Examiner 2023-present

Chicago Chapter – Treasurer, Secretary, 2nd Vice President, 1st Vice President, President, and Immediate Past President (2015-2021) I am currently a Managing Director with B. Riley Financial in the Advisory Services practice in Chicago, IL

MBA Finance - DePaul University

B.S. Finance and Real Estate – Marquette University

Why do you feel you are qualified for this position? Include information on past volunteer positions with ASA and other organizations.

For 6 years, I served as a Board member of the ASA Chicago Chapter. During my time on the Board, it was our responsibility to 1) organize great events to help build knowledge and foster networking, 2) increase engagement amongst members of the Chapter, 3) Recruit new members, and 4) increase awareness of the ASA to the local community.

My next step was to contribute to ASA at a national level, so I joined the BV Committee 2 years ago. In addition to working with a very talented group of BV professionals, I've been able to contribute thoughts and ideas on a variety of topics, including marketing, USPAP standards, and ESG.

In addition to serving as an at-large member on the BV Committee, I also joined the Nominations subcommittee and the Board of Examiners. What I have enjoyed most about being a part of the BOE is serving as the "last line of defense" to ensure that the work product and qualifications of ASA candidates is of the highest quality.

I feel that I am qualified to continue serving on the BV Committee because 1) I have current experience serving on the Committee and contributing in a meaningful manner 2) The desire to give back to ASA through this channel remains strong.

What contributions have you provided ASA as a member or to a comparable organization(s)?

During my time on the Board of the Chicago Chapter, our accomplishments included: 1) educational events that were relevant to multiple disciplines, 2) engaging with the community through social media, and 3) encouraging participation from younger members through regular Rising Stars Events. These accomplishments resulted in the Chicago Chapter winning Chapter of the Year twice, and the Chapter Outreach Award twice.

Last year, I participated in the ASA's first professional development webinar, with a focus on business development for appraisers. This is an important topic because so much focus is placed on technical

skills, that when it comes time for an appraiser to focus on business development, they've had little to no training and are told "just go do it." The feedback from the presentation was that it was very well received and necessary for younger appraisers.

As previously mentioned, I'm also serving as an examiner for the BOE and reviewing applications and reports as part of the credentialing process. This is an important role that helps ensure the quality of members and that the ASA remains a gold standard within the Valuation Professional Organizations.

What do you wish for ASA's members?

I wish for ASA members to be viewed as competent, trusted advisors due to the strength of the ASA brand. When stakeholders in the community require valuation work, regardless of discipline, I want the ASA designation to be a requirement in the selection process. When stakeholders see those 3 letters after someone's name, I want them to know how difficult it is to achieve the designation and maintain it because ASA members are held to a higher standard.

What do you wish for ASA in the profession?

Over the past 12 years as a member of the ASA, I have met quite a few stakeholders across various disciplines within the organization and built many great relationships. It is through these relationships that I have learned what is important in making sure the ASA continues to be a premier valuation professional organization. What makes ASA a top-tier VPO is continuing to be a thought leader as it relates to improving the craft through white papers and other research, as well as fostering a sense of community across the various disciplines. By offering members the opportunity to provide solutions for their clients that are not only part of their discipline, but through the other various discipline via a deep referral network, all ASA members can be viewed as trusted advocates for their clients and the community at large.

Why should members vote for you?

The ASA has done so much for me to help advance my career. A lot of this is due to the efforts of ASA members before me that have advanced the organization and made it what it is today. My goal is to continue the momentum of serving on the BV Committee and to continue contributing. I view it as my responsibility to put in the sweat equity to make the ASA a better organization tomorrow than it is today for the next generation of valuation professionals.