

**Michael Lange, Jr., ASA, IFA**  
**Election Biography**

Born and raised in Brigantine NJ where I currently reside, married to Sheila for 35 years, two children, Morgan & Mike III. I began my appraisal career back in 1984 after graduating high school. Our family owned and operated a Real Estate office in Brigantine where my father, Michael Lange Sr was the owner and broker on record. He also was a real estate appraiser. I trained under his tutelage and guidance for three years before joining the National Association of Independent Fee Appraisers (NAIFA) in 1987. I have been a member of the NJ-National Association of Realtors, since 2013, City of Brigantine Fire Department 2000 to 2025, since retired. Held titles as an Emergency Medical Technician, Fire Inspector, Fire Official, Fire investigator and achieved the rank of Lieutenant.

**Why do you feel you are qualified for this position? Include information on past volunteer positions with ASA and other organizations.**

I have held numerous ranks throughout the 31 years associated with NAIFA from a local chapter standpoint, Treasurer, Secretary, 2nd Vice President and President, having served countless times at each level. I was Deputy State Director in 1997. I had attended over 30 national conventions throughout the country and have made many friends and acquaintances along the way. On a National level with NAIFA, I have served on committees such as Insurance, Bylaws, Education and Membership (Chairperson for three cycles). The merger between the NAIFA and the American Society of Appraisers (ASA) took place in 2018, member #151115. I held the title of Vice President from 2018 to 2021 and have had the title of President from 2023 to 2025 of the newly created ASA-IFA NJ Atlantic Cape South chapter. Also, I have been associated with the formerly known as, NJ-IFA State Conference for 34 years which has now been named the ASA-IFA Eastern Region Appraisal Conference for real property appraisers for the last six years. In 2022, I became the Chairperson of the conference and have served in at least that capacity ever since.

**What contributions have you provided ASA as a member or to a comparable organization(s)?**

Similar response to the question above. I was asked by the ASA-RP Discipline committee to fill out the remainder of my father's term in 2022 (deceased). I was nominated and elected to the committee for the term of 2023 to 2025. During my tenure to date, I have attended every in-person ASA International conference and attended RP committee meetings. The RP committee currently meets once a month virtually and I have attended over 95% of those meetings during my appointments. I have a passion for education and membership and have used my voice in support of each endeavor. The implementation of education courses to be offered to RP appraisers, from course writing, to print to approvals nationally for distribution is a process and requires a level of volunteerism, time and effort. The experience that I bring into the committee, in my opinion, shows my dedication to the appraisal industry. The ASA-IFA Eastern Region Appraisal Conference (formerly the NJ-IFA State Conference, has been in existence for 59 years. I urge anyone reading this to please visit our website at [njasifa.com](http://njasifa.com). You will find what our conference is all about. The promotion of the ASA logo, membership and how to find an appraiser. The tabs located at the top of each page allows for user friendly navigation of the website. Please check it out.

**What do you wish for ASA's members?**

To be a voice for all appraisers, whether at the forefront or behind the scenes promoting our logo or the industry as a whole. To be an advocate for professionalism, diversification, networking and accreditation. Education and membership to an appraisal organization does mean something. The very aspect of having recognized letters after your name shows the dedication one must aspire to further their quest to remain up to date on current appraisal standards and regulations.

**What do you wish for ASA in the profession?**

To continue to be a voice for all disciplines. To be a leader with regard to taking care of its membership. Modernization, social media, the website, print media, promotion of conferences, working closely with chapter officers and education are all paramount to future success. The biggest recommendation I could make to the hierarchy of ASA and the entire recognized appraisal organizations (those that are part of the Appraisal Foundation) is work towards a unification so that "ONE VOICE" can be heard. I believe that one day, all appraisal organizations will need come together to form one organization, similar to the National Association of Realtors (NAR). In person attendance to educational offerings such as seminars or conferences is vital to the ongoing membership retention issue that each and every appraisal organization has had to deal with, especially since COVID-19. I'm an advocate on a local and national level that supports each and every State Appraisal Board adopt an "In Person" requirement for education. Real property appraisers that are not associated with a recognized appraisal organization and take all of their educational requirements Virtually are, in essence, missing the true opportunity or meaning to what it means to have a designation after your name.

**Why should members vote for you?**

To summarize, one needs to be dedicated and be willing to volunteer. To say it's a thankless job at times in stating the obvious. The willingness to participate, be an advocate and promote something you truly believe in is commendable, in my humble opinion. I will continue to promote the logo, try and learn something new every day and further my education within the scope of the appraisal industry.