

**Fernando Sosa, ASA**  
**Election Biography**

J. Fernando Sosa, ASA

Member since 2007

Accredited Senior Appraiser designation 2010

I am currently a Managing Director at Marshall & Stevens, Inc. based in Chicago, specialized in valuation and cost estimates of tangible assets and integrated projects/facilities both domestic and international. Independent valuation consulting and opinions are provided for buy/sell consideration, mergers, acquisitions, divestitures, and financings, financial reporting, tax reporting, bankruptcy/restructuring, feasibility, and matters of dispute including litigation support. He is fluent in Spanish and has performed appraisals for clients throughout the United States and for multinational clients in England, Spain, México, Panamá, Dominican Republic, Chile, El Salvador, Colombia, and Puerto Rico.

Member of the Royal Institute of Chartered Surveyors (“MRICS”)

BS – Finance Southeastern Louisiana University

**Why do you feel you are qualified for this position? Include information on past volunteer positions with ASA and other organizations.**

Over the last ten years I have held the following positions with ASA and with your continued support would appreciate your support moving forward.

Board of Examiners Committee	Current	Examiner	07/01/2024 – 06/30/2025
MTS Discipline Committee	Current	Member At-Large	07/01/2024 – 06/30/2027
Board of Examiners Committee	Past	Examiner	07/01/2023 – 06/30/2024
Board of Examiners Committee	Past	Examiner	07/01/2022 – 06/30/2023
MTS Discipline Committee	Past	Member At-Large	07/01/2021 – 06/30/2024
Chicago Chapter 06/30/2023	Past	President	07/01/2022 –
Chicago Chapter 06/30/2022	Past	Vice President	07/01/2021 –
Chicago Chapter 06/30/2021	Past	Treasurer	07/01/2020 –

Chicago Chapter 06/30/2020	Past	Secretary	07/01/2019 –
Chicago Chapter 06/30/2019	Past	Committee Chair	07/01/2018 –
Chicago Chapter 06/30/2018	Past	Committee Chair	07/01/2017 –
Chicago Chapter 06/30/2017	Past	Committee Chair	07/01/2016 –
Miami Chapter	Past	Committee Chair	07/01/2013 – 06/30/2014
Miami Chapter	Past	Committee Chair	07/01/2012 – 06/30/2013

**What contributions have you provided ASA as a member or to a comparable organization(s)?**

I began volunteering at a local level with the Miami Chapter in 2012, then with the Chicago Chapter from 2016 through 2023, and on the MTS Board from 2021 to present. During my tenure I have implemented a mentorship program for candidates to assist in going through the POV courses and successfully obtain their ASA or AM Credentials. I have been working with other members contributing to the ASA Normal Useful Life Guide. Currently Serving as Chair for Membership Assisted with teaching M&E 201 Currently in process of developing an Excel Course with a colleague for ASA members

**What do you wish for ASA's members?**

Different educational opportunities reflecting changing times within the industry. For example, new Excel formulas and functions that have been released, application or non-application of AI, presentations and classes on new aspects of appraisal industry and profession. Utilizing technology on site visits instead of paper and pencil.

**What do you wish for ASA in the profession?**

While it is important to move forward with new technologies, it is important to remember the past and rekindle some of the values that existed when I began mt career. There was a time when an appraiser needed to have their ASA before moving into management. We have strayed from this, and I think that it is important that ASA begins to show the various industries we support why it is important to have accredited appraisers on their team. I will work on bringing back this previous relationship with the various industries that our members work with on a daily basis.

**Why should members vote for you?**

For over ten years I have been volunteering and will continue to volunteer with support from our members. I kindly ask for your vote to continue working for the members.