



J. Fernando Sosa, ASA

Election Biography

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Member since 2003

Accredited Senior Appraiser designation August 3, 2010

MTS Discipline Committee - Member At-Large (2022-2026)

Chicago Chapter: Treasurer Current

President

Vice President

Secretary

Treasurer

Miami Chapter -

I am currently the Managing Director, Co-Leader of the Energy & Infrastructure Practice at Marshall & Stevens, Inc.

Member of the Royal Institution of Chartered Surveyors Since 2013

BS – Finance: Southeastern Louisiana University

Why do you feel you are qualified for this position? Include information on past volunteer positions with ASA and other organizations.

I have spent the last 13 years volunteering at various positions within ASA. Starting in the Miami Chapter, Chicago Chapter and serving on the MTS Discipline Committee Board.

During my time as a volunteer, I have learned a lot about ASA from a local chapter perspective to international standards. There have been scenarios where I was able to assist members with general questions and unique situations. I am thankful that the membership has entrusted me as their spokesperson. Running for MTS Governor would be the next evolution and provide greater representation for our MTS members.



What contributions have you provided ASA as a member or to a comparable organization(s)?

As President of the Chicago Chapter, we have promoted several networking events throughout the year providing local members to network with accounting, legal, private equity firms, individuals.

As a member-at-large for the MTS Discipline Committee I have served on several committees in the past including Normal Useful Life, Membership Chair, Education, and Marketing.

Currently I am working with other ASA members completing a personal property tax course for complex assets and have completed an advanced Excel webinar course.

Give an example of a time when you helped a group make a difficult strategic decision. How did you contribute to the discussion and to reaching a decision?

Difficult strategic decisions require active listening skills and detailed comprehension of the issues at hand. Both sides will lose something, the art is identifying the most important conditions on both sides and reaching an acceptable compromise for the greater good of ASA.

Looking ahead three to five years, what do you see as the most important issues this board should be focused on?

Increase communication between ASA national and the members. Possibly an annual town hall meeting discussing what has happened in the past and proposed future paths.



Why should members vote for you?

I began my career in 2000, and ASA was always mentioned by my mentors as the premier appraisal organization, I worked to get through the ASA courses and received my designation. ASA has been a key component in my career. As a result, I find it important to give back to the organization that has helped me create a career and move the organization into the future.

I began volunteering at the Chapter level in Miami, moved to Chicago and began volunteering in the Chicago Chapter going through the ranks ultimately serving as President for the Chicago Chapter and currently as a member-at-large for the MTS Discipline Committee.

The ASA MTS members have graciously voted for me in the past, and I humbly ask for your vote as MTS Governor to continue to represent the MTS Members as we move the organization into the future.