Matthew Kaufman

Election Biography

Hello fellow ASA ARM Members,

- 1. I was part of the team that drafted and worked with Taqeem, the Saudi Authority for Accredited Valuers. This is a move towards reciprocity between ASA and Taqeem, whereby any Taqeem Accredited Senior Appraiser from either organization can perform appraisals outside of the respective areas after payment of membership to ASA or Taqeem. Further, Taqeem will be utilizing parts of ASA's education system to educate their members.
- 2. I was a contributing editor the 4th edition of the MTS Textbook.

The foundation of my candidacy:

- a. Education, Education, Education. I will work to have ARM education furthered by more online opportunities. I was fortunate to use distance learning for three of my four MTS POV courses, and I would like to see this be offered more on demand, so that working professionals can move towards their goals by not having to take valuable time away from their jobs and family, and to save on the travel expense.
- b. I will work to have the education presentations updated to match current USPAP and IVSC standards.

Many of you may recognize my last name from my father, Richard A. Kaufman, previous International President, and Fellow of ASA. I had the privilege of learning from him and couldn't have asked for a better mentor. Through his example, I intend to continue contributing to the ASA and its membership.

My Career

I have performed and supervised valuations and consulting projects on a national and international basis since 2006. My area of expertise is primarily Machinery and Equipment and Personal Property. I have extensive experience in performing valuations and consulting projects for a variety of purposes, including the following:

Tax appeal Insurance Purchase price allocation Asset-based lending Eminent Domain Donations Liquidations Bankruptcy

I am an Accredited Senior Appraiser of the American Society of Appraisers since 2013 and received my MTS-ARM designation in 2019. I earned a BA degree from Portland State University in 1997. In addition to my valuation experience, I have experience testifying regarding personal property tax matters and marital separation. This valuation experience includes a wide range of industries including, but not limited to: breweries, mining, scrap metal, specialty metalworking, paper and cardboard products, sawmills and the wood products industries, heavy machinery, equipment and auto dealerships, railroads, manufacturing facilities, ammunition manufacturing, rubber processing, food processing and distribution, retail and wholesale distribution, general manufacturing, medical equipment and packaging, restaurants and nightclubs.

I was on assignment in Saudi Arabia twice in 2018 for a confectionary manufacturer and a mining company and four times in Canada. I recently returned from an assignment in Mexico for a larger brewery project.

I have been the Appraisal Review and Management (ARM) Committee's representative to the Appraisal Conference Committee since 2015-2018.

I put myself through college and my wife through law school as a professional DJ. I donate that service regularly to a local nonprofits and schools, including participating in a fun run for the Shriners in support of their hospital. I am a Rotarian and act as the liaison between the Rotary Club and a Boy Scout Troop that the club sponsors.

I was a reserve and full-time member of the Oregon Army National Guard, from which I was honorably discharged. Prior to my appraisal career I was employed by American Licorice Company where I was the Electronic Commerce Analyst, responsible for data transmissions of purchase order, invoices and other documents between suppliers, and customers. I also worked as part of a LEAN manufacturing team within the company and with other confectionary manufacturers in a joint effort.

I enjoy outdoors activities, model railroads, and when weather and work allow, spend the warmer days on our family boat enjoying the many lakes Oregon has to offer.

My wife, Kristi, is a "Recovering Attorney" who now is a Principle Broker at an International Real Estate Brokerage. We have been married over 25 years of marriage. Our son, Blake, works as a social media marketing specialist for a real estate company in Bozeman, Montana. Our daughter, Macy, is a senior college at the University of Hawaii.

I appreciate your consideration and look forward to your vote for Matthew Kaufman as the MTS Committee's next Secretary,

Sincerely, Matt Kaufman, ASA, ARM-MTS Spearhead Valuation Group (541) 788-0290 Office (541) 550-2290 Fax matt@spearheadvaluation.com www.spearheadvaluation.com

Campaign Statement

I am Matt Kaufman and I am asking for your vote as the next ARM Committee Chair. In the coming years my goals are as follows:

- 1. To produce our first textbook.
- 2. Increase the ARM Disciplines footprint of membership by 20%

3. Increase the awareness of the ARM to other industry groups, like the ABA, Appraisal Institute, IAAO. For example, I represented ASA at the IAAO conference recently.

During my tenure on the MTS Committee, I performed two major tasks during my tenure, outside of regular committee duties.