

INTERNATIONAL CONFERENCE

10-12 SEPTEMBER | TAMPA & VIRTUAL

****SCHEDULE SUBJECT TO CHANGE****
ALL TIMES ARE NOTED IN U.S. EASTERN TIME (ET)

WEDNESDAY, SEPTEMBER 7 - SATURDAY, SEPTEMBER 10

8:00am - 5:00pm

PRE-CONFERENCE COURSES

FRIDAY, SEPTEMBER 9

8:00am - 1:00pm

GOLF OUTING

3:00 - 6:00pm

CHAPTER LEADERSHIP TRAINING

SATURDAY, SEPTEMBER 10

8:00—10:00am

BOARD OF GOVERNORS MEETING

10:30am—5:30pm

DISCIPLINE COMMITTEE MEETINGS

12:00 - 7:30pm

REGISTRATION OPEN

3:00—5:00pm

COLLEGE OF FELLOWS MEETING

5:30 - 6:00pm

ASA ANNUAL BUSINESS MEETING

6:30 - 7:30pm

WELCOME RECEPTION

SUNDAY, SEPTEMBER 11

	BUSINESS VALUATION 1	BUSINESS VALUATION 2	MTS	PERSONAL PROPERTY	GEMS & JEWELRY	REAL PROPERTY	APPRAISAL REVIEW & MGMT MULTI-DISCIPLINE
7:00am	REGISTRATION & CONTINENTAL BREAKFAST						
8:00am	<p>Introduction & Opening Remarks <i>Johnnie White</i> <i>Richard Berkemeier, ASA</i></p>						
8:30am	<p>Keynote Address The Status and Outlook for the U.S. Economy <i>Dr. LaVaughn M. Henry</i></p>						
9:30am	Session Change Break						
9:35am	<p>An Introduction to Digital Assets: Use Cases and Value Accrual <i>Tara Singh</i> <i>Anastis Anastasiou</i></p>	<p>Considering Installation and Decommissioning Costs When Evaluating Equipment <i>Alec Story, ASA</i></p>	<p>Lessons Learned from a Recent Tax Court case: Chiarelli v. Commissioner (and other topics) <i>Theresa Melchiorre</i></p>	<p>Geopolitics and the Jewelry Industry <i>Avi Krawitz</i></p>	<p>Big Data Valuation Tools and Current Market Trends <i>Mitch Helman</i> <i>Matt Sterup</i></p>	<p>An Introduction to Digital Assets: Use Cases and Value Accrual <i>Tara Singh</i> <i>Anastis Anastasiou</i></p>	
10:35am	NETWORKING BREAK						
11:00am	<p>Valuing Cannabis 2.0: Buckle up, this is about to get interesting! <i>Ron Seigneur, ASA</i> <i>Lincoln Ehrhardt, ASA</i></p>	<p>Goodwill Conundrums in Family Law <i>Kenneth Pia, ASA</i> <i>Jay Fishman, FASA</i> <i>Thomas Sasser</i></p>	<p>Covid and the Corporate Jet Market <i>Anna Kopinski</i></p>	<p>True Luxury? Appraisal Best Practices in a Counterfeit Culture <i>Graham Wetzberger</i></p>	<p>True Luxury? Appraisal Best Practices in a Counterfeit Culture <i>Graham Wetzberger</i></p>	<p>Caffeinated Appraisal: What Keeps You Up at Night <i>Jeff Rauland</i> <i>David Fry</i></p>	<p>Appraisals in the Courtroom - From A Judge's Perspective <i>Robert Kelley, Jr.</i></p>
12:00pm	INTERNATIONAL AWARDS LUNCHEON						

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Schedule At-A-Glance

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1:00pm	Beware of Meme Stocks <i>Joseph Thompson, ASA</i>	Reflecting the Impact of ESG Factors in Business Valuations <i>Vanessa Claiborne, ASA</i> <i>Nene Gianfala, ASA</i>	The External Appraisal's Role in Equipment Financing <i>Dennis Bolton, ASA</i>	Understanding Relevant Markets for Sold-Out Artists <i>Lela Hersh, ASA</i> <i>Vivian Pfeiffer</i>	Changes in the Luxury Watch Market <i>Ken Specht</i>	Reducing Revision Requests <i>Jeff Rauland</i>	Applying USPAP in an Appraisal Review Assignment <i>Barry Shea, ASA</i>
2:00pm	Session Change Break						
2:05pm	Matching Risk and Return Updated Observations on Developing Discount Rates <i>Roger Grabowski, FASA</i>	Purchase Price Allocation – The Industrial Appraiser's Role <i>Asher Cohen, ASA</i> <i>Josh Abbey, ASA</i>	A Step Into the NFT World <i>Erick Calderon</i>	Appraising for Resale: Recognizing Markets and Values <i>Duncan Parker</i>	Renewable Energy Valuation & Cost Segregation <i>Steven Munson, ASA</i>	Bad Trial Testimony: Avoiding the Chasm Below the Bridge of Death <i>Edward Kainen</i>	
3:35pm	NETWORKING BREAK						
4:00pm	What it Takes to be a Growing Professional <i>Chris Mercer, FASA</i> <i>Jay Fishman, FASA</i>	A False Dichotomy: Why Data Analytics Can't Replace Human Intuition in the Appraisal & Auction Professions <i>Randa Doleh, ASA</i> <i>Jay Rivera</i>	Seeking the Truth—Forensic Authentication Through Signatures and Composition <i>Larry Stewart</i>	9000 Years of Precious Metals Used in Jewelry <i>Charles Carmona</i>	What's Your Slant? Bias in Appraising <i>Byron Miller</i>	CRAC Can Save Your Life!Professional Life, That Is! <i>Melanie Modica, ASA</i>	
5:00pm	End of Day 1						
5:30pm	Rising Stars Happy Hour (invitation only)						

MONDAY, SEPTEMBER 12

	BUSINESS VALUATION 1	BUSINESS VALUATION 2	MTS	PERSONAL PROPERTY	GEMS & JEWELRY	REAL PROPERTY	APPRAISAL REVIEW & MGMT MULTI-DISCIPLINE
7:00 - 8:00am	CONTINENTAL BREAKFAST						
8:00am	Business Valuation Disputes: Getting to Resolution <i>Michael Gregory, ASA</i>	Timely Issues in ESOP Transactions & Fairness Opinions <i>Dan Callanan, ASA</i> <i>Michael McGinley, ASA</i>	Biofuel Plants and Equipment <i>Terry Podgorski</i>	Protecting Passion Investments <i>Michelle Impey</i>	Protecting Passion Investments <i>Michelle Impey</i>	Basic Overview of Accessory Dwelling Units <i>Jason Tillema, ASA</i>	How Lawyers Determine if an Appraisal is Credible <i>Charles Blau, ASA</i>

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9:00am	Session Change Break						
9:05am	Determining Reasonable Compensation in Disputes using the IRS Reasonable Compensation Job Aid <i>Chris Rosenthal, ASA</i>	842 and the IBR: The Cost of Capital for Lease Accounting for Right-of-Use Assets <i>Todd Fries, ASA</i>	Economic Obsolescence – Inutility and Beyond <i>Douglas Krieser, FASA</i>	Picture Frame Survey and Identification Over the Centuries <i>Elizabeth Goldfeder</i>	Lab Grown Diamond Market: ID, Grading and Wholesale/Retail Markets <i>Don Palmieri</i>	Valuing Accessory Unit Dwellings <i>Jason Tillema, ASA</i>	There's Yachts of Information When Appraising a Marina <i>Matthew Kaufman, ASA Melanie Modica, ASA Mike Pratt, ASA Gary Trugman, FASA</i>
10:05am	NETWORKING BREAK						
10:30am	Damages and Valuation Experts <i>Karl Schwabauer Sean Saari</i>		Once Upon a Time: Telling the Appraisal Story <i>Jack Young, ASA</i>	A Window into Understanding Contemporary Glass Markets <i>Suzanne Perrault</i> Contemporary Glass: Connoisseurship <i>Jane Buckman</i>	Appraising the Jewelry After It's Gone <i>Teri Brossmer</i>	Damages and Valuation Experts <i>Karl Schwabauer Sean Saari</i>	There's Yachts of Information When Appraising a Marina <i>Matthew Kaufman, ASA Melanie Modica, ASA Mike Pratt, ASA Gary Trugman, FASA</i>
12:00pm	BUSINESS VALUATION LUNCH		LUNCH ON OWN				
1:00pm	Everything You Wanted to Know About Fair Market Value and Were Afraid to Ask <i>Travis Harms</i>	Healthcare Valuation Update <i>Jason Ruchaber, ASA</i>	Market Updates <i>Joe Santora - Construction Tomer Chen - Marine Alec Story - Machine Tools</i>	Dalí 101: From Melting Watches to Post-Atomic Still-Lives <i>Peter Tush</i> Avoiding the Pitfalls: Appraising the Prints of Salvador Dalí <i>Deborah Ripley</i>	Appraising Nature's Artwork: Minerals and Gems <i>Cigdem Lule</i>	Writing an Effective Rebuttal Report <i>Gary Trugman, FASA</i>	Writing an Effective Rebuttal Report <i>Gary Trugman, FASA</i>
2:00pm	NETWORKING BREAK						
2:30pm	Business Valuation and Tax Litigation <i>John Emory, Jr.</i>	Valuation of Tax Receivable Agreements (TRAs) <i>Harris Antoniadis</i>	Valuation/RCN Estimate Wireless Carrier TPP <i>Gregory Popham</i>	The Impact of 18th and 19th Century African American Decorative Arts <i>Paul Baker</i>	Tough Talks, Difficult Discussions and Crucial Conversations <i>Philip Bosen</i>	Lions, Tigers and Zebroids: The Emergence of the Hybrid Appraisal <i>Jeff Rauland</i>	Getting Engaged: Setting the Boundaries for a Healthy Client Relationship <i>Kieran Wheeler</i>

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3:30pm	Session Change Break						
3:35pm	What I Have Learned in Tax Court and IRS Audits <i>Bruce Johnson, ASA</i>	Fair Value in Dissenting Suits Around the World <i>Neil Beaton, ASA</i>	How to Survive an Audit Review <i>Michael Crismyre, ASA</i>	Updating Contracts in a Post Covid World <i>Wendy Lindstrom</i>	SESSION TBA	Data Visualization for Residential Appraisers <i>Jason Tillema, ASA</i>	What I Have Learned in Tax Court and IRS Audits <i>Bruce Johnson, ASA</i>
4:35pm	CONFERENCE ADJURNS						