## Schedule At-A-Glance

### **SCHEDULE SUBJECT TO CHANGE**

All times are noted in U.S. Eastern Time (ET)

**WEDNESDAY, SEPTEMBER 7 - SATURDAY, SEPTEMBER 10**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00am - 5:00pm</td>
<td>PRE-CONFERENCE COURSES</td>
</tr>
</tbody>
</table>

**FRIDAY, SEPTEMBER 9**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00am - 1:00pm</td>
<td>GOLF OUTING</td>
</tr>
<tr>
<td>3:00 - 6:00pm</td>
<td>CHAPTER LEADERSHIP TRAINING</td>
</tr>
</tbody>
</table>

**SATURDAY, SEPTEMBER 10**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00—10:00am</td>
<td>BOARD OF GOVERNORS MEETING</td>
</tr>
<tr>
<td>10:30am—5:30pm</td>
<td>DISCIPLINE COMMITTEE MEETINGS</td>
</tr>
<tr>
<td>12:00 - 7:30pm</td>
<td>REGISTRATION OPEN</td>
</tr>
<tr>
<td>3:00—5:00pm</td>
<td>COLLEGE OF FELLOWS MEETING</td>
</tr>
<tr>
<td>5:30 - 6:00pm</td>
<td>ASA ANNUAL BUSINESS MEETING</td>
</tr>
<tr>
<td>6:30 - 7:30pm</td>
<td>WELCOME RECEPTION</td>
</tr>
</tbody>
</table>
### SUNDAY, SEPTEMBER 11

#### 7:00am
**REGISTRATION & CONTINENTAL BREAKFAST**

#### 8:00am
**Introduction & Opening Remarks**
- Johnnie White
- Richard Berkemeier, ASA

#### 8:30am
**Keynote Address**
*The Status and Outlook for the U.S. Economy*
*Dr. LaVaughn M. Henry*

#### 9:30am
**Session Change Break**

#### 9:35am
**An Introduction to Digital Assets: Use Cases and Value Accrual**
*Tara Singh, Anastis Anastasiou*

**Considering Installation and Decommissioning Costs When Evaluating Equipment**
*Alec Story, ASA*

**Lessons Learned from a Recent Tax Court case: Chiarelli v. Commissioner (and other topics)**
*Theresa Melchiore*

**Geopolitics and the Jewelry Industry**
*Avi Krawitz*

**Big Data Valuation Tools and Current Market Trends**
*Mitch Helman, Matt Sterup*

**An Introduction to Digital Assets: Use Cases and Value Accrual**
*Tara Singh, Anastis Anastasiou*

#### 10:35am
**NETWORKING BREAK**

#### 11:00am
**Valuing Cannabis 2.0: Buckle up, this is about to get interesting!**
*Ron Seigneur, ASA, Lincoln Ehrhardt, ASA*

**Goodwill Conundrums in Family Law**
*Kenneth Pia, ASA, Jay Fishman, FASA, Thomas Sasser*

**Covid and the Corporate Jet Market**
*Anna Kopinski*

**True Luxury? Appraisal Best Practices in a Counterfeit Culture**
*Graham Wetzberger*

**True Luxury? Appraisal Best Practices in a Counterfeit Culture**
*Graham Wetzberger*

**Caffeinated Appraisal: What Keeps You Up at Night**
*Jeff Rauland, David Fry*

**Appraisals in the Courtroom - From A Judge's Perspective**
*Robert Kelley, Jr., Honorable Darren Farfante*

#### 12:00pm
**INTERNATIONAL AWARDS LUNCHEON**
### BUSINESS VALUATION 1
#### 1:00pm
- **Beware of Meme Stocks**
  - Joseph Thompson, ASA
- **Reflecting the Impact of ESG Factors in Business Valuations**
  - Vanessa Claiborne, ASA
  - Nene Gianfala, ASA

#### 2:00pm
- **Session Change Break**

#### 3:35pm
- **What it Takes to be a Growing Professional**
  - Chris Mercer, FASA
  - Jay Fishman, FASA

#### 4:00pm
- **Updated Observations on Developing Discount Rates**
  - Roger Grabowski, FASA
- **Purchase Price Allocation – The Industrial Appraiser’s Role**
  - Asher Cohen, ASA
  - Josh Abbey, ASA
- **A Step Into the NFT World**
  - Erick Calderon
- **9000 Years of Precious Metals Used in Jewelry**
  - Charles Carmona

#### 5:00pm
- **End of Day 1**

### BUSINESS VALUATION 2
#### 1:00pm
- **The External Appraisal’s Role in Equipment Financing**
  - Paul Cogley, ASA
- **Understanding Relevant Markets for Sold-Out Artists**
  - Lela Hersh, ASA
  - Vivian Pfeiffer
- **Changes in the Luxury Watch Market**
  - Ken Specht

#### 2:05pm
- **Session Change Break**

#### 3:35pm
- **9000 Years of Precious Metals Used in Jewelry**
  - Charles Carmona

### MTS
#### 1:00pm
- **The External Appraisal’s Role in Equipment Financing**
  - Paul Cogley, ASA

### PERSONAL PROPERTY
#### 1:00pm
- **Understanding Relevant Markets for Sold-Out Artists**
  - Lela Hersh, ASA
  - Vivian Pfeiffer
- **Changes in the Luxury Watch Market**
  - Ken Specht

#### 2:05pm
- **Session Change Break**

#### 3:35pm
- **Seeking the Truth—Forensic Authentication Through Signatures and Composition**
  - Larry Stewart
- **Protecting Passion Investments**
  - Michelle Impney
- **Basic Overview of Accessory Dwelling Units**
  - Jason Tillema, ASA

### GEMS & JEWELRY
#### 1:00pm
- **Changes in the Luxury Watch Market**
  - Ken Specht
- **Appraising for Resale: Recognizing Markets and Values**
  - Duncan Parker

#### 2:05pm
- **Session Change Break**

#### 3:35pm
- **What’s Your Slant? Bias in Appraising**
  - Byron Miller
- **CRAC Can Save Your Life! …Professional Life, That Is!**
  - Melanie Modica, ASA

### REAL PROPERTY
#### 1:00pm
- **Reducing Revision Requests**
  - Jeff Rauland
- **Applying USPAP in an Appraisal Review Assignment**
  - Barry Shea, ASA

#### 2:05pm
- **Renewable Energy Valuation & Cost Segregation**
  - Steven Munson, ASA

### APPRAISAL REVIEW & MGMT
#### 1:00pm
- **Applying USPAP in an Appraisal Review Assignment**
  - Barry Shea, ASA

#### 2:05pm
- **Bad Trial Testimony: Avoiding the Chasm Below the Bridge of Death**
  - Edward Kainen

### MONDAY, SEPTEMBER 12
#### 7:00 - 8:00am
- **CONTINENTAL BREAKFAST**

#### 8:00am
- **Business Valuation Disputes: Getting to Resolution**
  - Michael Gregory, ASA
- **Timely Issues in ESOP Transactions & Fairness Opinions**
  - Dan Callanan, ASA
  - Michael McGinley, ASA
- **Biofuel Plants and Equipment**
  - Terry Podgorski
- **Protecting Passion Investments**
  - Michelle Impney
- **Protecting Passion Investments**
  - Michelle Impney
- **Basic Overview of Accessory Dwelling Units**
  - Jason Tillema, ASA
- **Business Valuation Disputes: Getting to Resolution**
  - Michael Gregory, ASA

### NETWORKING BREAK
#### 2:00pm
- **Session Change Break**

### 5:30pm
- **Rising Stars Happy Hour (invitation only)**
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>9:00am</td>
<td>Determining Reasonable Compensation in Disputes using the IRS Reasonable Compensation Job Aid</td>
</tr>
<tr>
<td></td>
<td>Chris Rosenthal, ASA</td>
</tr>
<tr>
<td>9:05am</td>
<td>842 and the IRR: The Cost of Capital for Lease Accounting for Right-of-Use Assets</td>
</tr>
<tr>
<td></td>
<td>Todd Fries, ASA</td>
</tr>
<tr>
<td>9:10am</td>
<td>Economic Obsolescence – Inutility and Beyond</td>
</tr>
<tr>
<td></td>
<td>Douglas Krieser, FASA</td>
</tr>
<tr>
<td>9:15am</td>
<td>Culture Wars, Viruses and Inflation, Oh My!</td>
</tr>
<tr>
<td></td>
<td>Rico Baca</td>
</tr>
<tr>
<td>9:20am</td>
<td>Lab Grown Diamond Market; ID, Grading and Wholesale/Retail Markets</td>
</tr>
<tr>
<td></td>
<td>Don Palmieri</td>
</tr>
<tr>
<td>9:25am</td>
<td>Valuing Accessory Unit Dwellings</td>
</tr>
<tr>
<td></td>
<td>Jason Tillema, ASA</td>
</tr>
<tr>
<td>9:30am</td>
<td>Session Change Break</td>
</tr>
<tr>
<td>9:45am</td>
<td>Determining Reasonable Compensation in Disputes using the IRS Reasonable Compensation Job Aid</td>
</tr>
<tr>
<td></td>
<td>Chris Rosenthal, ASA</td>
</tr>
<tr>
<td>10:00am</td>
<td>842 and the IRR: The Cost of Capital for Lease Accounting for Right-of-Use Assets</td>
</tr>
<tr>
<td></td>
<td>Todd Fries, ASA</td>
</tr>
<tr>
<td>10:05am</td>
<td>Economic Obsolescence – Inutility and Beyond</td>
</tr>
<tr>
<td></td>
<td>Douglas Krieser, FASA</td>
</tr>
<tr>
<td>10:10am</td>
<td>Culture Wars, Viruses and Inflation, Oh My!</td>
</tr>
<tr>
<td></td>
<td>Rico Baca</td>
</tr>
<tr>
<td>10:15am</td>
<td>Lab Grown Diamond Market; ID, Grading and Wholesale/Retail Markets</td>
</tr>
<tr>
<td></td>
<td>Don Palmieri</td>
</tr>
<tr>
<td>10:20am</td>
<td>Valuing Accessory Unit Dwellings</td>
</tr>
<tr>
<td></td>
<td>Jason Tillema, ASA</td>
</tr>
<tr>
<td>10:25am</td>
<td>Session Change Break</td>
</tr>
</tbody>
</table>

**NETWORKING BREAK**

**10:30am**

Damages and Valuation Experts
- Karl Schwabauer
- Sean Saari

Once Upon a Time: Telling the Appraisal Story
- Jack Young, ASA

A Window into Understanding Contemporary Glass Markets
- Suzanne Perrault

Contemporary Glass: Connoisseurship
- Jane Buckman

Appraising the Jewelry After It’s Gone
- Teri Brossmer

Damages and Valuation Experts
- Karl Schwabauer
- Sean Saari

There’s Yachts of Information When Appraising a Marina
- Matthew Kaufman, ASA
- Melanie Modica, ASA
- Mike Pratt, ASA
- Mike Hill, FASA
- Pamela Bensousson, ASA

**11:00am**

BUSINESS VALUATION LUNCH

**12:00pm**

BUSINESS VALUATION LUNCH

**1:00pm**

Everything You Wanted to Know About Fair Market Value and Were Afraid to Ask
- Travis Hamms

Healthcare Valuation Update
- Jason Ruchaber, ASA

Market Updates
- Joe Santora - Construction
- Tomer Chen - Marine
- Alec Story - Machine Tools

Dali 101: From Melting Watches to Post-Atomic Still-Lives
- Peter Tush

Avoiding the Pitfalls: Appraising the Prints of Salvador Dali
- Deborah Ripley

Appraising Nature’s Artwork: Minerals and Gems
- Cigdem Lule

Writing an Effective Rebuttal Report
- Gary Trugman, FASA

Writing an Effective Rebuttal Report
- Gary Trugman, FASA

**2:00pm**

Business Valuation and Tax Litigation
- John Emory, Jr.

Valuation of Tax Receivable Agreements (TRAs)
- Harris Antoniades

Valuation/RCN Estimate Wireless Carrier TPP
- Gregory Popham

The Impact of 18th and 19th Century African American Decorative Arts
- Paul Baker

Tough Talks, Difficult Discussions and Crucial Conversations
- Philip Bosen

Lions, Tigers and Zebrroids: The Emergence of the Hybrid Appraisal
- Jeff Rauland

Getting Engaged: Setting the Boundaries for a Healthy Client Relationship
- Kieran Wheeler

**2:30pm**

NETWORKING BREAK
<table>
<thead>
<tr>
<th>3:30pm</th>
<th>BUSINESS VALUATION 1</th>
<th>BUSINESS VALUATION 2</th>
<th>MTS</th>
<th>PERSONAL PROPERTY</th>
<th>GEMS &amp; JEWELRY</th>
<th>REAL PROPERTY</th>
<th>APPRAISAL REVIEW &amp; MGMT</th>
<th>MULTI-DISCIPLINE</th>
</tr>
</thead>
<tbody>
<tr>
<td>3:35pm</td>
<td>Session Change Break</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3:35pm</td>
<td>What I Have Learned in Tax Court and IRS Audits&lt;br&gt; Bruce Johnson, ASA</td>
<td>Fair Value in Dissenting Suits Around the World&lt;br&gt; Neil Beaton, ASA</td>
<td>How to Survive an Audit Review&lt;br&gt; Michael Crismyre, ASA</td>
<td>Updating Contracts in a Post Covid World&lt;br&gt; Wendy Lindstrom</td>
<td>Understanding Hardstone and Gem Carvings&lt;br&gt; Cigdem Lule</td>
<td>Data Visualization for Residential Appraisers&lt;br&gt; Jason Tillema, ASA</td>
<td>What I Have Learned in Tax Court and IRS Audits&lt;br&gt; Bruce Johnson, ASA</td>
<td></td>
</tr>
<tr>
<td>4:35pm</td>
<td>CONFERENCE ADJORNS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>