

Schedule at a Glance

START THE CONVERSATION NOW @ #ASAIC23

****SCHEDULE SUBJECT TO CHANGE****
 ALL TIMES ARE NOTED IN CENTRAL DAYLIGHT TIME (CDT)

THURSDAY, SEPTEMBER 28 - SUNDAY, OCTOBER 1

8:00am - 5:00pm	PRE-CONFERENCE COURSES
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SATURDAY, SEPTEMBER 30

8:00am - 1:00pm	GOLF OUTING
3:00 - 5:00pm	CHAPTER LEADERSHIP TRAINING

SUNDAY, OCTOBER 1

8:00—10:00am	BOARD OF GOVERNORS MEETING
10:00—11:00am	ALL DISCIPLINE COMMITTEE MEETING
11:00am - 5:00pm	DISCIPLINE COMMITTEE MEETINGS
3:00 - 7:30pm	REGISTRATION OPEN
3:00—5:00pm	COLLEGE OF FELLOWS MEETING
5:30 - 6:00pm	ASA ANNUAL BUSINESS MEETING
6:30 - 7:30pm	WELCOME RECEPTION

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MONDAY, OCTOBER 2

	BUSINESS VALUATION 1	BUSINESS VALUATION 2	MACHINERY & TECHNICAL SPECIALTIES	PERSONAL PROPERTY	GEMS & JEWELRY	REAL PROPERTY	APPRAISAL REVIEW & MGMT MULTI-DISCIPLINE
7:30am	REGISTRATION & CONTINENTAL BREAKFAST						
8:30am	Introduction & Opening Remarks Johnnie White Garrett Schwartz, ASA						
8:45am	Keynote Address: Attempting Everest the Harder Way Nick Talbot						
9:45am	NETWORKING BREAK						
10:15am	Discipline Welcome	Discipline Welcome	Discipline Welcome	Discipline Welcome	Discipline Welcome	Mistakes to Avoid in Litigation Appraisal <i>Charles Blau, ASA</i>	Mistakes to Avoid in Litigation Appraisal <i>Charles Blau, ASA</i>
10:25am	Advanced Topic Valuations in a High Inflation Environment: Update on Cost of Capital Assumptions <i>Carla Nunes</i> <i>James Harrington</i>		Appraising Food Processing Equipment: A Case Study <i>Carlos Lavin, ASA</i>	The Beginning and Evolution of Valuation Around the World <i>Ivo Kostov</i>	Repair and Alteration to Jewels and Their Effect on Value <i>Duncan Parker</i>	Session Change Break	
11:15am						Discipline Welcome	Discipline Welcome
11:20am							
11:25am	Session Change Break						
11:30am	SAFE Investments: Anything but Simple <i>Marina Kagan</i> <i>Amir Alerasoul</i>	Fair Value Fundamentals of Equity Compensation <i>Josh Schaeffer</i>	Aviation Ground Support Equipment Industry - Ready for Takeoff <i>Alex Steele, ASA</i> <i>Brandon Steele, ASA</i>	Beyond the Obvious: A Panel Discussion <i>Susan Golashovsky, FASA</i> <i>Fran Zeman, FASA</i> <i>Darcy Tell, ASA</i> <i>Liza Hickey, ASA</i>	The History of Design: Symbolism in Jewelry <i>Sindi Schloss</i>	Introduction to Business Valuation <i>Casey Karlsen, ASA</i> <i>Seth Webber, ASA</i>	Succession Planning for Appraisers <i>Tyler Arbour</i> <i>William Tomlinson</i> <i>Jack Beckwith, ASA</i> <i>Charles Dixon, ASA</i>
12:30pm	INTERNATIONAL AWARDS LUNCHEON						

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1:30pm	Advanced Topic It's Not A Discount Study, It's An APPRAISAL! <i>Bruce Johnson, ASA</i>	Fair Value How the Hypothetical Buyer Assumption is a Determinate of Business Value <i>Kevin Zanni, ASA</i>	Indirect Costs <i>Raymond Springer, ASA</i>	Katherine Choy: 1950s Radical Potter at Newcomb in New Orleans <i>Mel Buchanan</i>	Jewelry as Art <i>Carole Richbourg, ASA</i>	Supporting Residential Appraisal Adjustments <i>Jason Tillema, ASA</i>	Understanding the Ad Valorem Market <i>Mike Pratt, ASA</i> <i>Richard Conti, ASA</i>
2:30pm	Session Change Break						Session Change Break
2:35pm	Introduction to ESOP Valuation <i>Eric Dollin, ASA</i> <i>Hillary Hughes, ASA</i>	Fair Value Private Equity and Venture Capital Valuation Update <i>Antonella Puca</i> <i>Justin Kuczmarks</i>	Appraising Heat Treat Furnaces & Ovens <i>John Bouley</i>	The Market for Louisiana Art: Two Decades in Review <i>Amanda Winstead</i>	Modernizing Gemology: Applications of Basic Spectroscopy Techniques in Everyday's Gem Laboratory Practice <i>Alberto Scarani</i>	(3:30—3:45pm) Appraisal Institute Practical Applications of Real Estate Appraisal (AI PAREA) <i>Ray Martinez</i>	The Daubert Challenge <i>David Bolls</i>
3:35pm	NETWORKING BREAK						
4:00pm	Advanced Topic Expert and Attorney Insights: A Litigation Panel Discussion <i>Karl Schwabauer</i> <i>Asif Charania, ASA</i> <i>Matt Wolff</i>	Advanced Topic Personal Goodwill in Mergers & Acquisitions: An Integrated Theory <i>Brent Sloan</i>	Off Site Tour: Laitram Machinery <i>Limited to 40 participants, see MTS session schedule for details.</i>	Blockage, FMV Rental Rates & Fractional Ownership <i>Charles Rosoff, ASA</i> <i>Mark Campbell, ASA</i> <i>Garrett Schwartz, ASA</i> <i>(session ends at 5:15pm)</i>	Precious Metal Hallmarks: Identification, Verification, Location and Dating <i>Danusia Niklewicz, ASA</i> <i>William Whetstone</i>	Statistics and Statistical Fallacies in Appraisal Practice <i>Mark Shirley</i>	Necessary Preparation for Depositions and Key Distinctions Between Deposition and Trial Testimony <i>Ed Kainen</i>
5:30pm	End of Day 1						
	Personal Property Gallery Reception (5:30pm) International Virtual Chapter Reception (5:30pm) Rising Stars Happy Hour (5:30pm) <i>(invitation only)</i>						

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TUESDAY, OCTOBER 3

	BUSINESS VALUATION 1	BUSINESS VALUATION 2	MACHINERY & TECHNICAL SPECIALTIES	PERSONAL PROPERTY	GEMS & JEWELRY	REAL PROPERTY	APPRAISAL REVIEW & MGMT MULTI-DISCIPLINE
7:30am	CONTINENTAL BREAKFAST						
7:40am	Early Riser Bonus Session Building Trust in the Appraisal Profession <i>Robert Morrison, FASA</i> <i>David Doering, ASA</i> <i>David Bunton</i>						
8:25am	Session Change Break						
8:30am	Advanced Topic Estimating Growth Rates and Valuation <i>Roger Grabowski, FASA</i> <i>Ashok Abbott</i>	Buyer's Premium and the Appraiser <i>Charles Dixon, ASA</i>	Inherited Land: Cracking the Code Using Archival Records <i>Beryl Hunter Lewis</i>	State of the Jewelry Industry: Facts, Figures and Future <i>Harold Dupuy</i>	Protecting Yourself from Complaints <i>Isaac Peck</i>	Post Pandemic Reality: Working in Remote Teams <i>Carlos Lavin, ASA</i> <i>Natallia Szubocsev</i>	
9:30am	Session Change Break					Session Change Break	
9:35am	Evaluating the IRS's Estate and Gift Tax Target List: An In-Depth Review of Recent Valuation Cases <i>Marissa Pepe Turrell, ASA</i> <i>Stephanie Loomis-Price</i>	Advanced Topic/Fair Value Interaction of Intangible and Tangible Asset Valuations <i>Justin Burgess</i> <i>Kurt Huie, ASA</i>	Plastic Recycling and the Circular Economy <i>David Pietig, ASA</i> <i>Alan Clarke</i>	Navigating the Secondary American Craft Market Through the Lens of Objects: USA (1969) <i>James Zemaitis</i>	Lab-Grown Diamonds: Screening Challenges <i>Guy Borstein</i>	Determination of Value in Bankruptcy Proceedings <i>Christopher Caplinger</i>	
	NETWORKING BREAK						
11:00am	The DLOM: Beyond Option Pricing Models <i>Sarah von Helfenstein</i>	Top 10 Divorce Valuation Hot Topics <i>Ken Pia, ASA</i> <i>Jay Fishman, FASA</i> <i>Michael Mosberg</i>	THE PERFECT STORM... Convergence of Inflation, Climate Risk and Social Inflation <i>Peter Jagger</i> <i>Kevin Madden</i> <i>Brian Valery</i> <i>Ed Mazman</i>	Confronting Documentation Gaps in the Legacies of Black Artists <i>Jennifer Mass</i> <i>Douglas Bort</i> <i>Renée Vara</i>	Hallmarks Around the World, an Advanced Session <i>Danusia Niklewicz, ASA</i> <i>William Whetstone</i>	From Horror Movie to Legal Drama - Limiting your Liability <i>Jeffrey Rauland, ASA</i>	THE PERFECT STORM... Convergence of Inflation, Climate Risk and Social Inflation <i>Peter Jagger</i> <i>Kevin Madden</i> <i>Brian Valery</i> <i>Ed Mazman</i>
12:30pm	BV LUNCH		LUNCH ON OWN				

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1:30pm	Preview of Proposed Revisions to IVS <i>Alexander Aronsohn</i>	Customer Concentration: The Good, the Bad, and the Ugly <i>Robert Schlegel, FASA</i> <i>Mike Hill, FASA</i>	What's Trending with Trends <i>Joshua Abbey, ASA</i>	A Gumbo of Goods: New Orleans Craftsmen and Retailers <i>Lydia Blackmore</i>	Evaluating Jadeite <i>Jeff Mason</i>	Understanding Fannie Mae Collateral Underwriter (CU) for Residential Real Estate Appraisers <i>William Temple, ASA</i> <i>Byron Miller</i>	Understanding the Other Disciplines' Languages <i>Gary Trugman, FASA</i>
2:30pm	NETWORKING BREAK						
3:00pm	Buy/Sell and Operating Agreements: Their Impact on BV <i>Jeffrey Tarbell, ASA</i> <i>Riley Busenlener, ASA</i>	Be Our Guest: Key Valuation Considerations for the Hospitality Industry <i>Vanessa Claiborne, ASA</i> <i>Barry Cunningham, ASA</i>	Appraisal Panel <i>Douglas Krieser, ASA</i> <i>Tim Roy, ASA</i> <i>Adrian Galis, ASA</i>	Seeing Through Paintings <i>Rustin Levenson</i>	Origin Determination for Colored Stones: (Why) Does it Matter? <i>Aaron Palke</i>	Be Our Guest: Key Valuation Considerations for the Hospitality Industry <i>Vanessa Claiborne, ASA</i> <i>Barry Cunningham, ASA</i>	\$80 billion and 87,000 Additional IRS Employees and Valuation <i>Michael Gregory, ASA</i>
4:00pm	Session Change Break						
4:05pm	<i>BV & Fair Value</i> How Can Valuation Professionals Play a Role in the Future of ESG <i>Adam Smith, ASA</i> <i>Carla Nunes</i>	What the Pharma? A Closer Look at Pharmaceutical and Bio-Pharmaceutical Equipment <i>Joseph Joyce, ASA</i>	The Do's and Don'ts of Charitable Contributions <i>Karin Gross</i> <i>Kelly Grimm Knowlton</i> <i>Sandie Tropper, FASA</i> <i>(session ends at 5:20pm)</i>	From Madagascar with Love <i>John Ferry</i>	Using AVMS if YOU Dare <i>Robert Schlegel, FASA</i> <i>Byron Miller</i>	Federally Regulated Transactions and USPAP <i>Raymond Rath, FASA</i> <i>Carla Glass, FASA</i> <i>Michael Evans, FASA</i>	
5:05pm	CONFERENCE ADJURNS						