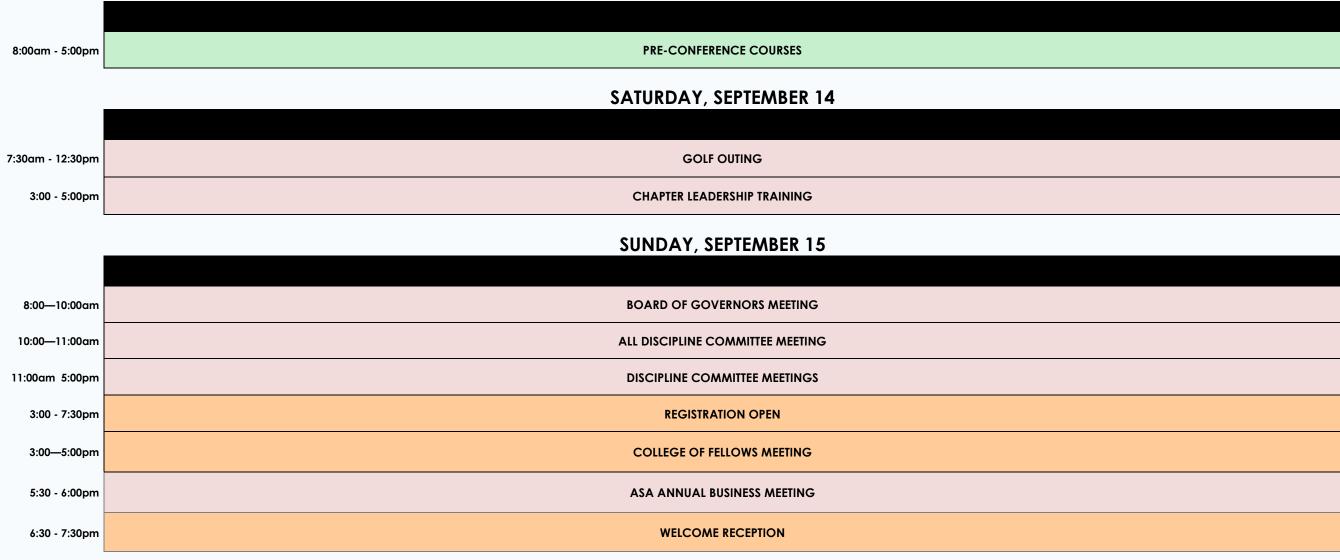


\*\*SCHEDULE SUBJECT TO CHANGE\*\* ALL TIMES ARE NOTED IN PACIFIC DAYLIGHT TIME (PDT)

#### THURSDAY, SEPTEMBER 12 - SUNDAY, SEPTEMBER 15





# MONDAY, SEPTEMBER 16

|                   | BUSINESS<br>VALUATION 1              | BUSINESS<br>VALUATION 2   | MACHINERY & TECHNICAL<br>SPECIALTIES  | PERSONAL PROPERTY   | GEMS & JEWELRY   | REAL PROPERTY   | APPRAISAL REVIEW & MGMT<br>MULTI-DISCIPLINE   |  |  |  |
|-------------------|--------------------------------------|---|---|---|--|---|---|--|--|--|
| 7:00 - 8:00am     | REGISTRATION & CONTINENTAL BREAKFAST |   |   |   |  |   |   |  |  |  |
| 8:00 - 8:15am     |                                      | Introduction & Opening Remarks  |   |   |  |   |   |  |  |  |
| 8:15 - 9:15am     |                                      | Keynote Address: The Status and Outlook for the U.S. Economy<br>Dr. LaVaughn Henry      |   |   |  |   |   |  |  |  |
| 9:15am            |                                      | Session Change Break  |   |   |  |   |   |  |  |  |
| 9:20- 9:30am      | Discipline                           | e Welcome   | Discipline Welcome  | Discipline Welcome  | Discipline Welcome   | Discipline Welcome  | Discipline Welcome  |  |  |  |
| 9:30 - 10:30am    |                                      | Value)<br><b>ics Panel</b>  | <b>The Diagnostics of Valuing</b><br><b>Medical Equipment</b><br>Doug Kreiser, FASA<br>Richard Tondre | Art and History<br>of Native American Basketry<br>Natalie Linn  | The Value of Jewellers' Work:<br>Appraising Work From<br>the Bench<br>Duncan Parker                  | The 'Hot' Words<br>in Your Appraisal Report<br>Jason Tillema, ASA | How Appraisers<br>Get into Trouble<br>(and How to Stay Out Of It)<br>Steven Bauer         |  |  |  |
| 10:30 - 11:00am   |                                      | NETWORKING BREAK  |   |   |  |   |   |  |  |  |
| 11:00am - 12:30pm | Valuation and Othe<br>of Transfer    | h <b>the Tax Man:</b><br>er Issues in IRS Audits<br>T <b>ax Returns</b><br>Loomis Price | Robotics 101:<br>Costs and the Al Future<br>Robert Toppel   | (11:00am -11:45am)<br>Art Services for<br>Arts Professionals<br>Jennifer Viviano<br>(11:45am - 12:30pm)<br>Trends in the Contemporary<br>Glass Art Market<br>Donna Davies | Impact Moments:<br>Innovations and Discoveries<br>that Changed the<br>Jewelry World<br>Starla Turner | Do's and Don'ts Regarding<br>Eminent Domain<br>Travis Avant, ASA  | Economic Obsolescence<br>Across Disciplines<br>Lorrie Beaumont, FASA<br>Chris Mellen, ASA |  |  |  |
| 12:30 - 1:30pm    | INTERNATIONAL AWARDS LUNCHEON        |   |   |   |  |   |   |  |  |  |



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# MONDAY, SEPTEMBER 16

|               | BUSINESS<br>VALUATION 1  | BUSINESS<br>VALUATION 2  | MACHINERY & TECHNICAL<br>SPECIALTIES   | PERSONAL PROPERTY   | GEMS & JEWELRY  | REAL PROPERTY  | APPRAISAL REVIEW & MGMT<br>MULTI-DISCIPLINE  |  |
|---------------|--|--|--|---|---|--|--|--|
| 1:30 - 2:30pm | <b>Re-thinking DLOCs and<br/>DLOMs from Market Evidence</b><br>Robert Schlegel, FASA<br>Penny Lutocka, ASA                         | (Fair Value, Advanced)<br>Hot Topics in Valuations of<br>Private Company Securities<br>Amanda Miller | Valuation of Power Plants for<br>Insurance Purposes<br>Anand Trivedi , ASA                           | Changing Trends in the<br>Fine Art Collector<br>and Investment World<br>Frank Coates                              | Harry Winston:<br>In Pursuit of<br>the Perfect Jewel<br>Angela Hedges | Reconciliation:<br>The Most Critical<br>Part of the Appraisal Report<br>Jeff Rauland | Valuing the Future:<br>Al's Revolutionary Impact<br>on Appraisal<br>Scott DeMarco  |  |
| 2:30 - 2:35pm |  |  |  | Session Change Break  |   |  |  |  |
| 2:35 - 3:35pm | (Advanced)<br>Valuing the Right<br>of Publicity (ROP) and<br>Name Image and<br>Likeness (NIL)<br>Jay Fishman, FASA<br>Mark Roesler | Pepperdine Private<br>Capital Markets Report:<br>2024 Findings<br>and Effective Use<br>Craig Everett | Insurance Appraisals:<br>Making Sure You're Covered<br>Greg Davenport , ASA<br>Steve Hewitt, ASA     | Decoding the Essence<br>of Value in Automobiles:<br>Art & Science<br>Donald Osborne, ASA                          | Pearl Evaluation<br>and Appraisal Expertise<br>Sarah Senzer           | <b>Freddie Mac</b><br>Sean Murphy  | Expert Appraisers as Expert<br>Witnesses: A Mock Trial Event<br>Pamela Bensoussan, ASA<br>Terri Lastovka, ASA<br>Richard Conti, ASA<br>Charles Dixon, ASA<br>Mark Penny, FASA<br>John Rake |  |
| 3:35 - 4:00pm | NETWORKING BREAK   |  |  |   |   |  |  |  |
| 4:00 - 5:30pm | Counterpoint to DCF as<br>Only Method for<br>RE Holding Companies<br>Carla Glass, FASA   | A 10-Year Forensic Analysis<br>of the USA's<br>Financial Statements<br>Darrell Dorrell, ASA          | Appraising Marine Assets on<br>Inland Waters, Bays, Rivers<br>and Open Oceans<br>Basil Karatzas, ASA | The Cost and Income<br>Approaches for Personal<br>Property Appraisers<br>Robert Schlegel, ASA<br>Patrick Ela, ASA | Ancient Cut Diamonds<br>Celine Rose David                             | <b>Appraisal Technology</b><br>Grant Norling   | Expert Appraisers as Expert<br>Witnesses: A Mock Trial Event<br>(cont.)  |  |
| 5:30pm        | END OF DAY 1   |  |  |   |   |  |  |  |
| 5:30pm        | Rising Stars Happy Hour (invitation only)<br>International Virtual Chapter Reception   |  |  |   |   |  |  |  |



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### TUESDAY, SEPTEMBER 17

|                   | BUSINESS<br>VALUATION 1  | BUSINESS<br>VALUATION 2  | MACHINERY & TECHNICAL<br>SPECIALTIES                  | PERSONAL PROPERTY  | GEMS & JEWELRY   | REAL PROPERTY  | APPRAISAL REVIEW & MGMT<br>MULTI-DISCIPLINE  |  |
|-------------------|--|--|---|--|--|--|--|--|
| 7:00 - 8:00am     | CONTINENTAL BREAKFAST  |  |   |  |  |  |  |  |
| 8:00 - 9:00am     | Economic Uncertainty and Election Headwinds:<br>Cost of Capital Ramifications<br>Carla Nunes<br>James Harrington |  | Cannabis Assets<br>Michael Peterson, ASA              | What's That Rug Worth? A<br>Changing Rug Market and<br>Values<br>Randy Hyde  | <b>Jade Adventures in Guate-<br/>mala</b><br>Charles Carmona, ASA  | Estate & Gift Appraisals Panel<br>Robert Schlegel, FASA<br>Curtis Kimball, ASA<br>Mark Bovee, ASA<br>Christopher Pavilonis | Estate & Gift Appraisals Panel<br>Robert Schlegel, FASA<br>Curtis Kimball, ASA<br>Mark Bovee, ASA<br>Christopher Pavilonis |  |
| 9:05am            |  |  |   | Session Change Break   |  |  |  |  |
| 9:05 - 10:05am    | Explaining Your Valuation to<br>Mom over a Cup of Coffee<br>Mary Warmus, ASA                                     | Maximizing the Business<br>Price: Strategies for<br>Enhanced Value Capture<br>Vanessa Claiborne, ASA<br>Nene Gianfala, ASA | Lumber Industry:<br>M&E Overview<br>Joshua Abbey, ASA | <b>Collectible Sneaker Market</b><br>Mike Nguyen   | Sharing Knowledge to<br>Further Your<br>Appraisal Practice<br>Sharon Kerwick, ASA  | Bullet Proofing Your Work File<br>Byron Miller   | Al, Ethics, and Valuation:<br>Navigating Complex Terrain<br>Karen Lascelle   |  |
| 10:05 - 10:30am   | NETWORKING BREAK   |  |   |  |  |  |  |  |
| 10:30am - 12:00pm | (Fair Value)<br>Introduction to<br>Monte Carlo Simulation<br>Jared Hannon<br>Keith Konen, ASA                    | (Advanced)<br>Be Curious, Not Judgmental:<br>The DOJ and<br>Healthcare Valuation<br>David Lo, ASA<br>Kathryn Taylor, ASA   | Assumptions and<br>Scope of Work<br>John Craughan     | The Impact of \$80 Billion and<br>87,000 Additional<br>IRS Employees on PP and<br>Gems and Jewelry<br>Michael Gregory, ASA | The Impact of \$80 Billion and<br>87,000 Additional<br>IRS Employees on PP and<br>Gems and Jewelry<br>Michael Gregory, ASA | Managing Complex<br>Multi-Property Appraisal<br>Assignments<br>David Doering, ASA<br>Ernest Demba, FASA                    | Mock Mediation:<br>What Really Matters<br>Barry Cunningham, ASA  |  |
| 12:00 - 1:00pm    | BUSINESS VALUATION LUNCH   |  | LUNCH ON OWN  |  |  |  |  |  |
| 1:00 - 2:00pm     | Best Practices for Calculating<br>Market Multiples and<br>Multiple Selection<br>Michael Rigby                    | (Advanced)<br><b>Complex Valuation</b><br>Issues in Litigation<br>Vladimir Korobov, ASA<br>Kyle Garcia, ASA                | Aircraft Appraisal                                    | Unique Assets From an Estate<br>Lawyer's Point of View<br>Mackenzie Hogan  | Pioneering a Mercury-Free<br>Era in Gold Mining<br>Toby Pomeroy  | A Deeper Look:<br>Understanding the Effects<br>of Appraisal Bias<br>Carlo Batts  | How Testifying Experts<br>Assist the Trier of Fact<br>Morris Borea   |  |



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|------------------|---|--|---|--|--|---|--|--|--|
| 2:00 - 2:30pm    | NETWORKING BREAK  |  |   |  |  |   |  |  |  |
| 2:30 - 3:30pm    | Implications on Applying<br>Control Premiums from<br>Delaware Chancery<br>Opinions<br>Joe Thompson, ASA<br>Paul Skluzak | Keeping Reasonable<br>Compensation Reasonable<br>Jessica Landay, ASA | Current State of the Agricul-<br>ture and Food Equipment<br>Market<br>Michael Larson, ASA   | <b>Mexican Silver:</b><br><b>Roots to Revival</b><br>Maranda Moran | <b>Mexican Silver:</b><br><b>Roots to Revival</b><br>Maranda Moran | Appraisal Modernization:<br>Changes to Embrace,<br>Changes to Resist<br>Craig Steinley      | Strong ARM:<br>Building Your Skillset<br>with ARM Training<br>Charles Dixon, ASA<br>Mark Penny, FASA |  |  |
| 3:30pm           | Session Change Break  |  |   |  |  |   |  |  |  |
| 3:35 - 4:35pm    | <b>The AI Revolution</b><br>Greg Endicott , ASA<br>Kevin Couillard, ASA<br>Andrew Couillard                             |  | <b>The AI Revolution</b><br>Greg Endicott , ASA<br>Kevin Couillard, ASA<br>Andrew Couillard | Chinese Contemporary Art<br>and Ceramics                           | Session TBA  | <b>The Al Revolution</b><br>Greg Endicott , ASA<br>Kevin Couillard, ASA<br>Andrew Couillard | BIAS Influence<br>Mike Gregory, ASA  |  |  |
| 4:35pm<br>5:00pm |   |  |   | CONFERENCE ADJOURNS  |  |   |  |  |  |