<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>8:00am - 4:00pm</td>
<td>PRE-CONFERENCE COURSES</td>
</tr>
<tr>
<td>7:30am - 12:30pm</td>
<td>SATURDAY, SEPTEMBER 14</td>
</tr>
<tr>
<td>3:00 - 5:00pm</td>
<td>GOLF OUTING</td>
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<tr>
<td>3:00 - 7:30pm</td>
<td>CHAPTER LEADERSHIP TRAINING</td>
</tr>
<tr>
<td>8:00—10:00am</td>
<td>SUNDAY, SEPTEMBER 15</td>
</tr>
<tr>
<td>11:00am - 5:00pm</td>
<td>BOARD OF GOVERNORS MEETING</td>
</tr>
<tr>
<td>3:00 - 7:30pm</td>
<td>DISCIPLINE COMMITTEE MEETINGS</td>
</tr>
<tr>
<td>3:00—5:00pm</td>
<td>REGISTRATION OPEN</td>
</tr>
<tr>
<td>3:00—5:00pm</td>
<td>COLLEGE OF FELLOWS MEETING</td>
</tr>
<tr>
<td>5:30 - 6:00pm</td>
<td>ASA ANNUAL BUSINESS MEETING</td>
</tr>
<tr>
<td>6:30 - 7:30pm</td>
<td>WELCOME RECEPTION</td>
</tr>
</tbody>
</table>
### Monday, September 16

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>7:00 - 8:00am</td>
<td>Registration &amp; Continental Breakfast</td>
</tr>
<tr>
<td>8:00 - 8:15am</td>
<td>Introduction &amp; Opening Remarks</td>
</tr>
</tbody>
</table>
| 8:15 - 9:15am | Keynote Address: The Status and Outlook for the U.S. Economy  
Dr. LaVaughn Henry |
| 9:15 am       | Session Change Break                           |
| 9:20 - 9:30am | Discipline Welcome                            |
| 9:30 - 10:30am| Hot Topics Panel  
Anthony Pumphrey, ASA  
Carla Nunes  
Lucas Parris, ASA  
Adam Smith, ASA  
The Diagnostics of Valuing Medical Equipment  
Doug Kreiser, FASA  
Richard Tondre  
Art and History of Native American Basketry  
Natalie Linn  
The Value of Jewellers’ Work: Appraising Work From the Bench  
Duncan Parker  
The 'Hot' Words in Your Appraisal Report  
Jason Tillema, ASA  
How Appraisers Get into Trouble (and How to Stay Out Of It)  
Steven Bauer |
| 10:30 - 11:00am | Networking Break                             |
| 11:00am - 12:30pm | Dancing With the Tax Man: Valuation and Other Issues in IRS Audits of Transfer Tax Returns  
Stephanie Loomis Price  
Robotics 101: Costs and the AI Future  
Robert Toppel  
Eureka Moments with Monumental Impacts: Innovations and Discoveries that Changed the Jewelry World  
Starla Turner  
Suzanne Martinez  
Do's and Don'ts Regarding Eminent Domain  
Travis Avant, ASA  
Economic Obsolescence Across Disciplines  
Lorrie Beaumont, FASA  
Chris Mellen, ASA  
Joel Gonia, ASA  
How to Avoid IRS Scrutiny  
Robin Bonner |
| 12:30 - 1:30pm | International Awards Luncheon                  |
# MONDAY, SEPTEMBER 16

## BUSINESS VALUATION 1

- **Re-thinking DLOCs and DLOMs from Market Evidence**
  - Robert Schlegel, FASA
  - Penny Lutocka, ASA

- **(Fair Value, Advanced)**
  - Hot Topics in Valuations of Private Company Securities
  - Amanda Miller

- **Valuation of Power Plants for Insurance Purposes**
  - Anand Trivedi, ASA

- **Changing Trends in the Fine Art Collector and Investment World**
  - Frank Coates

- **Harry Winston: In Pursuit of the Perfect Jewel**
  - Angela Hedges

- **Reconciliation: The Most Critical Part of the Appraisal Report**
  - Rich Galpin

## BUSINESS VALUATION 2

- **(Advanced)**
  - Valuing the Right of Publicity (ROP) and Name Image and Likeness (NIL)
  - Jay Fishman, FASA
  - Mark Roesler

- **Pepperdine Private Capital Markets Report: 2024 Findings and Effective Use**
  - Craig Everett

- **Insurance Appraisals: Making Sure You're Covered**
  - Gregg Davenport, ASA
  - Steve Hewitt, ASA

- **Decoding the Essence of Value in Automobiles: Art & Science**
  - Donald Osborne, ASA

- **Pearl Evaluation and Appraisal Expertise**
  - Sarah Senzer

## MACHINERY & TECHNICAL SPECIALTIES

- **Appraising Marine Assets on Inland Waters, Bays, Rivers and Open Oceans**
  - Basil Karatzas, ASA

- **The Cost and Income Approaches for Personal Property Appraisals**
  - Robert Schlegel, ASA
  - Patrick Ela, ASA

- **Ancient Cut Diamonds**
  - Celine Rose David

## PERSONAL PROPERTY

- **Insurance Appraisals**
  - Grant Norling

## GEMS & JEWELRY

- **Expert Appraisers as Expert Witnesses: A Mock Trial Event**
  - Pamela Bensousan, ASA
  - Terri Lastovka, ASA
  - Richard Conit, ASA
  - Charles Dixon, ASA
  - Mark Penny, FASA
  - Jack Young, ASA
  - John Rake

## REAL PROPERTY

- **Appraising the Future: AI’s Revolutionary Impact on Appraisal**
  - Scott DeMarco

## APPRAISAL REVIEW & MGMT MULTI-DISCIPLINE

- **Counterpoint to DCF as Only Method for RE Holding Companies**
  - Carla Glass, FASA

- **A 10-Year Forensic Analysis of the USA’s Financial Statements**
  - Darrell Dorrell, ASA

- **Appraising Marine Assets on Inland Waters, Bays, Rivers and Open Oceans**
  - Basil Karatzas, ASA

- **The Cost and Income Approaches for Personal Property Appraisals**
  - Robert Schlegel, ASA
  - Patrick Ela, ASA

- **Ancient Cut Diamonds**
  - Celine Rose David

- **Appraisal Technology**
  - Grant Norling

- **Expert Appraisers as Expert Witnesses: A Mock Trial Event (cont.)**

## Session Change Break

- **NETWORKING BREAK**

## 4:00 - 5:30pm

- **Counterpoint to DCF as Only Method for RE Holding Companies**
  - Carla Glass, FASA

- **A 10-Year Forensic Analysis of the USA’s Financial Statements**
  - Darrell Dorrell, ASA

- **Appraising Marine Assets on Inland Waters, Bays, Rivers and Open Oceans**
  - Basil Karatzas, ASA

- **The Cost and Income Approaches for Personal Property Appraisals**
  - Robert Schlegel, ASA
  - Patrick Ela, ASA

- **Ancient Cut Diamonds**
  - Celine Rose David

- **Appraisal Technology**
  - Grant Norling

- **Expert Appraisers as Expert Witnesses: A Mock Trial Event (cont.)**

## END OF DAY 1

- **Rising Stars Happy Hour (invitation only)**
- **International Virtual Chapter Reception**
### Tuesday, September 17

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>7:00 - 8:00am</td>
<td>CONTINENTAL BREAKFAST</td>
</tr>
</tbody>
</table>
| 8:00 - 9:00am   | Economic Uncertainty and Election Headwinds: Cost of Capital Ramifications  
Carla Nunes  
James Harrington |
| 8:00 - 9:00am   | Cannabis Assets  
Michael Peterson, ASA |
| 8:00 - 9:00am   | What's That Rug Worth? A Changing Rug Market and Values  
Randy Hyde |
| 8:00 - 9:00am   | Jade Adventures in Guatemala  
Charles Carmona, ASA |
| 8:00 - 9:00am   | Estate & Gift Appraisals Panel  
Robert Schlegel, FASA  
Curtis Kimball, ASA  
Mark Bovee, ASA  
Christopher Pavilonis |
| 8:00 - 9:00am   | Multi-Discipline Panel on IRS Valuation Issues  
Robert Schlegel, FASA  
Curtis Kimball, ASA  
Mark Bovee, ASA  
Christopher Pavilonis |
| 9:05am          | Session Change Break                                                     |
| 9:05 - 10:05am  | Explaining Your Valuation to Mom over a Cup of Coffee  
Mary Warmus, ASA |
| 9:05 - 10:05am  | Maximizing the Business Price: Strategies for Enhanced Value Capture  
Vanessa Claiborne, ASA  
Nene Gianfala, ASA |
| 9:05 - 10:05am  | Lumber Industry: M&E Overview  
Joshua Abbey, ASA |
| 9:05 - 10:05am  | Collectible Sneaker Market  
Mike Nguyen |
| 9:05 - 10:05am  | Sharing Knowledge to Further Your Appraisal Practice  
Sharon Kerwick, ASA |
| 9:05 - 10:05am  | Bullet Proofing Your Work File  
Byron Miller |
| 9:05 - 10:05am  | AI, Ethics, and Valuation: Navigating Complex Terrain  
Karen Lascelle |
| 10:05 - 10:30am | NETWORKING BREAK                                                         |
| 10:30am - 12:00pm | (Fair Value) Introduction to Monte Carlo Simulation  
Jared Hannah  
Keith Koenen, ASA |
| 10:30am - 12:00pm | (Advanced) Bytes and Bucks: The Valuation of Provider Compensation and Healthcare Data  
David Lo, ASA  
Kathryn Taylor, ASA |
| 10:30am - 12:00pm | Assumptions and Scope of Work  
John Craughan |
| 10:30am - 12:00pm | The Impact of $80 Billion and 87,000 Additional IRS Employees on PP and Gems and Jewelry  
Michael Gregory, ASA |
| 10:30am - 12:00pm | The Impact of $80 Billion and 87,000 Additional IRS Employees on PP and Gems and Jewelry  
Michael Gregory, ASA |
| 10:30am - 12:00pm | Managing Complex Multi-Property Appraisal Assignments  
David Doering, ASA  
Ernest Demba, FASA |
| 10:30am - 12:00pm | Mock Mediation: What Really Matters  
Barry Cunningham, ASA |
| 12:00 - 1:00pm  | BUSINESS VALUATION LUNCH                                                  |
| 1:00 - 2:00pm   | LUNCH ON OWN                                                             |
| 1:00 - 2:00pm   | Best Practices for Calculating Market Multiples and Multiple Selection  
Michael Rigby |
| 1:00 - 2:00pm   | Aircraft Appraisal                                                       |
| 1:00 - 2:00pm   | Unique Assets From an Estate Lawyer's Point of View  
Mackenzie Hogan |
| 1:00 - 2:00pm   | Pioneering a Mercury-Free Era in Gold Mining  
Toby Pomeroy |
| 1:00 - 2:00pm   | A Deeper Look: Understanding the Effects of Appraisal Bias  
Carlo Batts |
| 1:00 - 2:00pm   | How Testifying Experts Assist the Trier of Fact  
Morris Borea |
# TUESDAY, SEPTEMBER 17

<table>
<thead>
<tr>
<th>2:00 - 2:30pm</th>
<th>BUSINESS VALUATION 1</th>
<th>BUSINESS VALUATION 2</th>
<th>MACHINERY &amp; TECHNICAL SPECIALTIES</th>
<th>PERSONAL PROPERTY</th>
<th>GEMS &amp; JEWELRY</th>
<th>REAL PROPERTY</th>
<th>APPRAISAL REVIEW &amp; MGMT MULTI-DISCIPLINE</th>
</tr>
</thead>
<tbody>
<tr>
<td>3:30pm</td>
<td>Session Change Break</td>
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<tr>
<td>3:35 - 4:35pm</td>
<td>The AI Revolution Greg Endicott, ASA Kevin Couillard, ASA Andrew Couillard</td>
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<td>Market Trends within Contemporary Auctions and Primary Markets Kate Rosenheim</td>
<td>When Was It Made? Materials, Manufacturing and Design to Pinpoint Era Jessie English</td>
<td>The AI Revolution Greg Endicott, ASA Kevin Couillard, ASA Andrew Couillard</td>
<td>BIAS Influence Mike Gregory, ASA</td>
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<tr>
<td>4:35pm</td>
<td>Conference Adjourns</td>
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[2:00 - 2:30pm]

**NETWORKING BREAK**

[2:30 - 3:30pm]

- Implications on Applying Control Premiums from Delaware Chancery Opinions Joe Thompson, ASA Paul Skluzak
- Keeping Reasonable Compensation Reasonable Jessica Landay, ASA
- Current State of the Agriculture and Food Equipment Market Michael Larson, ASA
- Mexican Silver: Roots to Revival Maranda Moran
- Mexican Silver: Roots to Revival Maranda Moran
- Appraisal Modernization: Changes to Embrace, Changes to Resist Craig Steinley
- Strong ARM: Building Your Skillset with ARM Training Charles Dixon, ASA Mark Penny, FASA

[3:30pm]

**Session Change Break**

[3:35 - 4:35pm]

- The AI Revolution Greg Endicott, ASA Kevin Couillard, ASA Andrew Couillard
- The AI Revolution Greg Endicott, ASA Kevin Couillard, ASA Andrew Couillard
- Market Trends within Contemporary Auctions and Primary Markets Kate Rosenheim
- When Was It Made? Materials, Manufacturing and Design to Pinpoint Era Jessie English
- The AI Revolution Greg Endicott, ASA Kevin Couillard, ASA Andrew Couillard
- BIAS Influence Mike Gregory, ASA

[4:35pm]

**CONFERENCE ADJOURNS**